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Company announcement 5/2023

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# STRONG RESULTS IN A CHALLENGING ENVIRONMENT

## FINANCIAL STATEMENT AS AT 31 DECEMBER 2022

Unless otherwise stated, comments and figures in this announcement refer to full-year performance of the continuing operations. From 1 January 2022, the Russian business is presented as held for sale. 2021 figures have been restated according to IFRS.

### STRONG VOLUME GROWTH, PARTICULARLY IN ASIA

Organic volume growth 5.7%

- Organic volume development in Western Europe +5.4%, Asia +10.3% and Central & Eastern Europe -0.1% (excluding Ukraine +4.9%).
- Volume growth of international premium brands: Carlsberg +14%, Tuborg 9%, Grimbergen +11% and Somersby +1%. 1664 Blanc -4% impacted by lower volumes in Ukraine and China.
- Alcohol-free brews in Western Europe +7%; total alcohol-free brews excluding Ukraine +1%.

### STRONG REVENUE GROWTH, DRIVEN BY ALL REGIONS

#### Organic revenue growth 15.6%

- Reported revenue growth of 16.9% to DKK 70,265m.
- Revenue/hl +9%, with strong growth in all regions.

### **VERY STRONG OPERATING PROFIT AND CASH PERFORMANCE**

Organic operating profit growth 12.2%

- Operating profit growth reflecting on-trade recovery in Western Europe and strong Asia performance, particularly in H1, partly offset by higher commodity prices and energy costs.
- Reported operating profit growth of 13.2% to DKK 11,470m. Operating margin 16.3%.
- Reported net profit of DKK -1,063m, impacted by write-downs of DKK 10,735m.
- Adjusted net profit increase of 39.6% to DKK 9,694m.
- Adjusted earnings per share increase of 43.6% to DKK 69.3. For continuing operations, increase of 23.9% to DKK 55.7.
- Free cash flow DKK 9,884m.

### **DRIVING SHAREHOLDER VALUE**

#### Total share buy-back and dividend payment for the year of DKK 7.8bn

- NIBD/EBITDA 1.23x (2021: 1.37x).
- ROIC improvement of 270bp to 15.2%; excluding goodwill +800bp to 41.6%.
- The Supervisory Board will propose to the Annual General Meeting a 13% increase in dividend to DKK 27 per share, equal to a total dividend payout of DKK 3.7bn.
- On 27 January 2023, the Group concluded the 2022 DKK 4.5bn share buy-back programme.



### **2023 EARNINGS EXPECTATIONS**

2023 will be another challenging year. Due to our and our suppliers' rolling hedging, last year's commodity and energy price increases will have a significant impact on our 2023 cost of sales and logistics costs. We intend to offset the higher costs in absolute terms through pricing, mix and continued tight focus on costs. While beer historically has been a resilient consumer category, the higher prices in combination with generally high inflation may have a negative impact on beer consumption in some of our markets, particularly in Europe.

The development of the war in Ukraine and the impact on our business remain highly uncertain, as is the COVID-19 recovery in China, including consumer off-take during the Chinese New Year celebrations.

The wide guidance range reflects these significant uncertainties for 2023. Consequently, 2023 guidance is:

- Organic operating profit development of -5% to +5%.
- Based on the currency spot rates at 6 February, we assume a translation impact of around DKK -550m for the full year.

CEO Cees 't Hart says: "The Group delivered a strong set of results for 2022 thanks to an impressive effort by our employees across the Group and continued good execution of our strategy. The high earnings and very strong cash generation were achieved despite many challenges, including the war in Ukraine, rising energy and commodity prices, and the impact from the pandemic, particularly in Asia.

"Throughout the year, a key priority was the safety and well-being of our Ukrainian colleagues, whose resilience, courage and strength have impressed us deeply.

"2023 will be another challenging year, but the strategic, organisational and financial health of our company is strong, and we are confident that our purpose-led and performance-driven culture will drive continued sustainable long-term value creation.

"SAIL'22 has successfully guided our journey since 2016. Setting sail for the next five years, our new strategy, SAIL'27, continues the ambitious long-term strategic direction for the Group. As part of SAIL'27, our enhanced ESG programme, Together Towards ZERO and Beyond, sets ambitious milestones for 2030 and 2040."

#### Contacts

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For more news, sign up at w	www.carlsberggroup.com/subscribe or follow @CarlsbergGroup on Twitter.

Carlsberg will present the results at a conference call today at 9.30 a.m. CET. Dial-in information and a slide deck will be available on www.carlsberggroup.com.



### **KEY FIGURES AND FINANCIAL RATIOS**

Key figures and financial ratios in 2022 are presented for continuing operations unless otherwise stated. 2021 figures have been restated accordingly.

DKK million		2022	2021	2020	2019	2018 <sup>1</sup>
Volumes (million hl)						
Beer		102.4	98.8	110.1	113.0	112.3
Other beverages		23.0	20.4	20.0	21.9	20.8
Income statement						
Revenue		70,265	60.097	58,541	65,902	62,503
Gross profit		32,067	28,569	28,361	32,638	31,220
EBITDA		15,657	14,367	14,085	15,007	13,420
Operating profit before special items		11,470	10,129	9,699	10,465	9,329
Special items, net		-784	703	-247	501	-88
Financial items, net		-725	-385	-4]]	-738	-722
Profit before tax		9,961	10,447	9,041	10,228	8,519
Income tax		-1,778	-2,154	-2,233	-2,751	-2,386
Profit for the period, continuing operations <sup>2</sup>		8,183	8,293	6,808	7,477	6,133
Net result from Russian operations held for sale		-8,075	-284	-		-
Profit for the period		108	8,009	6,808	7,477	6,133
Attributable to		100	0,005	0,000	.,	0,100
		1 171	1162	770	000	0.27
Non-controlling interests		1,171	1,163	778	908	824
Shareholders in Carlsberg A/S (net profit)		-1,063	6,846 6,943	6,030	6,569	5,309
Shareholders in Carlsberg A/S, adjusted <sup>3</sup>		9,694	0,943	6,363	6,160	5,359
Statement of financial position						
Total assets		115,341	126,383	118,816	123,063	117,700
Invested capital		60,211	63,635	81,541	86,162	82,721
Invested capital excl. goodwill		21,758	23,743	31,049	33,032	31,792
Net interest-bearing debt (NIBD) <sup>4</sup>		19,326	19,162	21,263	18,776	17,313
Equity, shareholders in Carlsberg A/S		31,902	45,497	39,308	43,449	45,302
Statement of cash flows						
Cash flow from operating activities		12,949	12,278	10,928	12,239	12,047
Cash flow from investing activities		-3,065	-4,067	-5,871	-2,277	-5,891
Free cash flow		9,884	8,211	5,057	9,962	6,156
Investments						
Acquisition of property, plant and equipment and						
intangible assets, net		-4,016	-3,905	-4,396	-4,592	-4,027
Acquisition and disposal of subsidiaries, net		-	-621	-2,409	-	-974
Financial ratios						
Gross margin	%	45.6	47.5	48.4	49.5	50.0
EBITDA margin	%	22.3	23.9	24.1	22.8	21.5
Operating margin	%	16.3	16.9	16.6	15.9	14.9
Effective tax rate	%	17.9	20.6	24.7	26.9	28.0
Return on invested capital (ROIC)	%	15.2	12.5	8.9	8.8	8.1
ROIC excl. goodwill	%	41.6	33.6	23.2	22.4	20.9
NIBD/EBITDA	Х	1.23	1.37	1.51	1.25	1.29
Stock market ratios						
Earnings per share (EPS)	DKK	-7.6	47.6	41.3	43.7	34.8
Earnings per share (21 3) Earnings per share, adjusted (EPS-A) <sup>3</sup>	DKK	69.3	48.3	43.6	41.0	35.2
EPS-A, continuing operations	DKK	55.7	44.9	36.9	33.8	25.7
Free cash flow per share (FCFPS)	DKK	70.5	61.5	34.5	65.9	40.2
Dividend per share (proposed)	DKK	27.0	24.0	22.0	21.0	18.0
Payout ratio	%	n.m.	51	55	49	52
Payout ratio, adjusted <sup>5</sup>	%	48	49	50	50	51
Share price (B shares)	DKK	923.2	1,129.5	975.2	993.8	692.6
Market capitalisation	DKKm	133,594	163,149	142,676	145,805	104,830
Number of issued shares at year-end	1,000	141,857	145,257	148,157	152,557	152,557
Number of shares at year-end, excl. treasury shares	1,000	137,341	141,892	145,102	147,996	152,457
Weighted average number of shares, excl. treasury	1,000	1-0,101	1-1,072	1-0,102	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	100,701
shares	1,000	139,835	143,848	146,104	150,411	152,428
Comparative figures for 2018 baye not been restated t	· · · · ·					

<sup>1</sup> Comparative figures for 2018 have not been restated to reflect IFRS 16.

<sup>2</sup> Comparative figures for 2018-2020 include profit from the Russian operations.

<sup>3</sup> Adjusted for special items after tax and special items after tax in the Russian operations held for sale.

 $^{\rm 4}$  Comparative figures for 2021 have not been restated.

<sup>5</sup> Proposed dividend on number of shares at year-end as a percentage of net profit adjusted for special items after tax, and in 2022 also adjusted for net result from Russian operations held for sale.



### **STRONG DELIVERY ON STRATEGIC PRIORITIES**

2022 was a volatile year, in which our business was significantly impacted by the war in Ukraine, rising commodity prices and energy costs, and the continuing ramifications of COVID-19. Nevertheless, the strong top-line, operating profit and adjusted EPS growth, strong cash flow, increased ROIC and the step-up in cash returns to shareholders all serve as significant proof points for the strong financial and strategic health of the business.

The Group's results were well ahead of pre-pandemic 2019 levels (excluding Russia): volume +9%, revenue +20% and operating profit +22%. Adjusted EPS was even stronger at +69%, with improvement achieved across many markets and the regions.

In February 2022, we took the next step in Carlsberg's long-term journey, launching our new strategy, SAIL'27. This builds on the very strong foundation and successes of SAIL'22, while invigorating and expanding our priorities and raising our financial ambitions (see details in announcement of 3 February 2022). SAIL'27 was developed by our extended leadership team, which includes the Executive Committee and the heads of markets and functions, and co-created by over 200 Carlsberg employees from more than 30 different markets and functions to ensure that the strategy remains strongly embedded in our local markets and central functions.

Although the world and our business changed dramatically due to the Russian invasion of Ukraine within a month of the launch of SAIL'27, our business fundamentals remain strong, and our ambitions and priorities for SAIL'27 are unchanged. We also remain confident in our ability to deliver on our top- and bottom-line growth ambitions. The strong financial health of the Group enabled us to accelerate investments in the SAIL'27 priorities in 2022, and marketing investments year on year increased organically by 19%.

#### PORTFOLIO

#### **PREMIUM PORTFOLIO**

An important portfolio priority in SAIL'27 is to drive value growth by expanding more vigorously into the premium segment, pursuing growth for our super premium brands, premium international lager brands and premium local brands.

Carlsberg volumes were up by 14%. Growth was very strong in Asia, benefiting from the COVID-19 recovery. The brand also delivered solid growth in several key European markets, such as the UK, Germany and Sweden, and in export & licence markets.

Tuborg volumes grew by 9%, driven particularly by Asia, notably India and Vietnam, and by Central & Eastern Europe, where the brand holds many strong market positions.

1664 Blanc saw very good growth in many markets, such as Denmark, Finland, Poland, the Baltics, Malaysia and Vietnam, but volumes were down in China due to COVID-19 restrictions, and in Ukraine, which before the war was one of our largest markets for 1664 Blanc. Consequently, total volumes were -4%. Excluding Ukraine, 1664 Blanc volumes grew by 1%.

Grimbergen volumes grew by 11%, mainly driven by good growth in France, which is the brand's largest market. Volumes were also up in markets such as Italy, Lithuania and Switzerland, offset by lower volumes in markets such as Ukraine and Denmark.

Following the acquisition of the brand in 2020, Brooklyn is progressing very well, and volumes were up by 42%, supported by strong growth in most markets in Western Europe. Growth was supported by the launch of Brooklyn Pilsner in the UK and Poland.



Our local premium brands enjoy strong market positions, especially in Western Europe. Brands such as Valaisanne in Switzerland, Jacobsen in Denmark, and Eriksberg and Nya Carnegie in Sweden delivered good growth. In Asia, we saw strong growth for Wind Flower Snow Moon and Jing-A in China.

#### MAINSTREAM CORE BEER

Our local power brands provide scale and a solid backbone for our local businesses. We achieved particularly strong growth across our Asian markets, including for brands such as Beerlao in Laos, ChongQing in China and Huda in Vietnam. In Western Europe, we saw good growth for brands such as 1664 in France, Feldschlösschen in Switzerland and Kasztelan in Poland, and in Central & Eastern Europe for brands such as Pan in Croatia, Mythos in Greece and Poretti in Italy.

#### ALCOHOL-FREE BREWS

Volumes in Western Europe were up by 7%, driven by both local brands and alcohol-free line extensions of our international premium brands. In Central & Eastern Europe, volumes were impacted by significant volume decline in Ukraine, which is one of our largest markets for alcohol-free brews.

Brands such as Tourtel, Somersby 0.0 and Carlsberg 0.0 all delivered solid growth, while our local alcohol-free brews in Ukraine and Poland were impacted by difficult market conditions.

Total alcohol-free brew volumes declined by 6%. Excluding Ukraine, volumes grew by 1%, impacted by lower volumes in the export and licence division.

#### **BEYOND BEER**

Somersby delivered very good growth across our markets in the Nordics, the UK and the southeastern part of Central & Eastern Europe. We launched Somersby in China in 2021. Starting from a low base, volumes more than tripled, despite the impact from COVID in the latter part of the year. We also saw strong growth in Laos and Malaysia. Total volumes were up by 1%, as the broadbased growth was offset by declining sales in the large markets Ukraine and Poland. Excluding Ukraine, Somersby volumes grew by 5%.

#### **CHANNELS**

#### **ON-TRADE**

In many markets, we saw a strong rebound of the on-trade following two years of COVID-related restrictions, as consumers were eager to socialise and visit bars and restaurants. Total on-trade volumes for the Group were up by 14% for the year and by 3% compared with 2019. However, in Q4 we saw softness in some markets in Western Europe, notably the UK, and in China due to COVID restrictions.

#### **OFF-TRADE**

Strong off-trade volume growth in Asia was partly offset by lower off-trade volumes in Western Europe and Central & Eastern Europe due to the rebound of the on-trade and market decline in Ukraine. Total off-trade volumes grew by 3%. Compared with 2019, volumes were up by around 15%.



#### E-COMMERCE

Our B2B e-commerce platform, Carl's Shop, continued its positive momentum. Revenue on the platform increased by 51% along with growth in active customers and user engagement on the site. The platform is currently live in 11 markets across our three regions.

Our e-commerce revenue grew by 42%, supported by strong growth and market share improvement in China, our most advanced online retail market. In Western Europe, we improved our online market share in several markets, including the Nordics, France and the UK.

#### RAISING OUR AMBITIONS WITH TOGETHER TOWARDS ZERO AND BEYOND

Our Together Towards ZERO programme, in place from 2017 to 2022, delivered significant progress in its four focus areas: ZERO Carbon Footprint, ZERO Water Waste, ZERO Irresponsible Drinking and ZERO Accidents Culture. We have met the majority of our 2022 targets, including a 57% reduction in carbon emissions from our breweries since 2015 and a 31% reduction in the water used to produce one hectolitre of beer, beating our target for 2022.

In August, we launched our enhanced programme, Together Towards ZERO and Beyond (TTZAB). TTZAB is an integral component of SAIL'27, representing our response to global challenges. We will continue to work towards a ZERO Carbon Footprint, ZERO Water Waste, ZERO Irresponsible Drinking and a ZERO Accidents Culture. In addition, we will pursue new initiatives to achieve a ZERO Farming Footprint and ZERO Packaging Waste by setting ambitious targets for 2030 and 2040 respectively. Some of the most notable ambitions relate to carbon, water and responsible drinking, where we now target net zero carbon emissions across the value chain by 2040, replenishment of 100% of the water used at breweries in areas of high water risk by 2030 and a 35% global portfolio share for low-alcohol and alcohol-free brews by 2030.

#### **DELIVERY AGAINST FINANCIAL PRIORITIES**

The Group performed very well against key financial metrics.

The Group achieved 12.2% organic growth in operating profit.

ROIC improved strongly, by 270bp to 15.2%, as a result of higher operating profit, a lower effective tax rate, impacted by one-off adjustments, and improved working capital.

Net interest-bearing debt/EBITDA was 1.23x (2021: 1.37x), well below our target of below 2x. This was the result of strong free cash flow (DKK 9.9bn), and after the share buy-back programme (DKK 4.4bn) and dividend payout in March 2022 (DKK 3.4bn).

Based on these strong results, the Supervisory Board will propose a 13% increase in the dividend to DKK 27 per share. This corresponds to a payout ratio (based on the adjusted EPS for continuing operations) of 48%.

The put option valuation process related to our partner's 33% holding in the Indian and Nepalese holding company Carlsberg South Asia Pte Ltd (CSAPL) has been concluded. The partner has issued a formal put notice to sell his 33% shareholding in CSAPL to the Group at the put option valuation amount of USD 744m (see pages 15-16 for more information). Consequently, the Supervisory Board has decided not to initiate a new share buy-back programme this quarter.

#### **STRUCTURAL CHANGES**

On 28 March, we announced our decision to seek a full disposal of our Russian business following Russia's invasion of Ukraine. Consequently, the Russian business is no longer included in the Central



& Eastern Europe region but presented separately in the income statement, statement of financial position and statement of cash flows. See note 8 for more details.

On 15 December, we announced that we have entered into an agreement with Waterloo Brewing Ltd. in Canada to acquire all the issued and outstanding common shares of Waterloo Brewing. The acquisition is expected to strengthen the Group's market position in Canada with local production and Waterloo Brewing's brands, and to deliver supply chain and revenue synergies.

On 7 November, our UK subsidiary Carlsberg Marston's Brewing Company announced the sale of the Eagle Brewery to long-term partner Damm.

### **2023 EARNINGS EXPECTATIONS**

2023 will be another challenging year. Due to our and our suppliers' rolling hedging, last year's commodity and energy price increases will have a significant impact on our 2023 cost of sales and logistics costs. We intend to offset the higher costs in absolute terms through pricing, mix and continued tight focus on costs. While beer historically has been a resilient consumer category, the higher prices in combination with generally high inflation may have a negative impact on beer consumption in some of our markets, particularly in Europe.

The development of the war in Ukraine and the impact on our business remain highly uncertain, as is the COVID-19 recovery in China, including consumer off-take during the Chinese New Year celebrations.

The wide guidance range reflects these significant uncertainties for 2023. Consequently, 2023 guidance is:

• Organic operating profit development of -5% to +5%.

We are assuming an organic increase in cost of sales per hl of low-teen percentages for the Group, with large variations between markets and regions. The cost pressure is expected to be more pronounced in H1.

Based on the spot rates at 6 February, we assume a translation impact on operating profit of around DKK -550m for 2023.

Other relevant assumptions are:

- Financial expenses, excluding foreign exchange losses or gains, of around DKK 600m.
- Reported effective tax rate of around 21%.
- Capital expenditure at constant currencies at around DKK 5.0bn.

#### Forward-looking statements

Forward-looking statements are subject to risks and uncertainties that could cause the Group's actual results to differ materially from those expressed in the forward-looking statements. Accordingly, forward-looking statements should not be relied on as a prediction of actual results. Please see pages 20-21 for the full forward-looking statements disclaimer.



### **GROUP FINANCIAL REVIEW**

			Change			Change
	2021	Organic	Acq., net	FX	2022	Reported
FY						
Volumes (million hl)						
Beer	98.8	4.2%	-0.6%	-	102.4	3.6%
Other beverages	20.4	12.9%	-0.1%	-	23.0	12.8%
Total volume	119.2	5.7%	-0.5%	-	125.4	5.2%
DKK million						
Revenue	60,097	15.6%	-0.9%	2.2%	70,265	16.9%
Operating profit	10,129	12.2%	-1.0%	2.0%	11,470	13.2%
Operating margin (%)	16.9				16.3	-60bp
H2						
Volumes (million hl)						
Beer	49.4	1.4%	-0.7%	-	49.7	0.7%
Other beverages	10.6	8.1%	0.0%	-	11.5	8.1%
Total volume	60.0	2.6%	-0.6%	-	61.2	2.0%
DKK million						
Revenue	31,425	10.9%	-0.9%	0.8%	34,818	10.8%
Operating profit	5,389	-5.1%	-1.6%	0.0%	5,028	-6.7%
Operating margin (%)	17.1				14.4	-270bp

Beer volumes grew organically by 4.2%, driven by Asia and Western Europe, while Central & Eastern Europe was impacted by declining volumes in Ukraine. Other beverage volumes grew organically by 12.9%, and total volumes by 5.7%.

Revenue/hl was +9%, resulting in strong organic revenue growth of 15.6%. The revenue/hl improvement was primarily driven by the on-trade recovery in H1 across many markets due to markedly fewer COVID-19-related restrictions. In addition, revenue/hl was supported by a positive brand mix, which also benefited from the on-trade recovery, and price increases during the year to offset the higher input costs.

Reported revenue grew by 16.9%. The negative net acquisition impact was due to the deconsolidation of Gorkha Brewery in Nepal, while the positive currency impact related to the Chinese and Swiss currencies, which more than offset the depreciation of the Laotian kip and Ukrainian hryvnia.

Gross profit increased organically by 11.3%. Despite benefiting from the hedges made in 2021, cost of sales/hl increased organically by 13% due to higher commodity prices and energy costs. While the reported gross margin declined by 190bp to 45.6%, gross profit/hl increased organically by 5%.

We maintained our focus on costs, supporting our efforts to offset inflation and increase investments in brands and activities. Total operating expenses increased organically by 13%, due to higher marketing expenses, which were up organically by 19%, and higher logistics costs as a result of the on-trade recovery and higher energy prices. Marketing investments were approximately 10% above pre-pandemic 2019 levels. As a percentage of revenue, reported operating expenses improved by 70bp to 30.7% (excluding marketing investments, the improvement was 100bp).



The increase in income from associates was due to the deconsolidation of Gorkha Brewery in Nepal (now reported as an associate), strong performance of Super Bock in Portugal and property disposals in Carlsberg Byen (non-beverage activities).

Operating profit before depreciation, amortisation and impairment losses (EBITDA) grew by 9.0% in reported terms.

While operating profit in HI was supported by the on-trade recovery, organic operating profit development in H2 of -5.1% was impacted by the time lag between the increases in commodity and energy costs and our price increases, particularly in Western Europe, the increase in marketing investments in Asia and the softening of the on-trade in some Western European markets in Q4, notably the UK.

Operating profit grew organically by 12.2%, with Asia and Western Europe the main contributors. The reported operating profit growth of 13.2% was positively impacted by currencies, mainly the Chinese renminbi and the Swiss franc, which more than offset the deconsolidation of Gorkha Brewery. The reported operating margin decreased by 60bp to 16.3%, mainly due to the higher commodity prices and energy costs. Operating profit/hl increased organically by 6%.

Reported net profit was DKK -1,063m due to the write-down of the Russian business (DKK 9,949m) and goodwill impairment in Central & Eastern Europe (DKK 700m).

Adjusted net profit (adjusted for special items after tax and special items after tax in the Russian operations held for sale) increased by 39.6% to DKK 9,694m. Adjusted earnings per share were DKK 69.3. This was an improvement of 43.5%, driven by the higher operating profit and a lower tax rate, and supported by the share buy-back, which more than offset higher financial costs.

Adjusted earnings per share for continuing operations (excluding Russian operations held for sale) increased by 23.9% to DKK 55.7.

Free cash flow was DKK 9,884m, an increase of 20%, which was positively impacted by the higher EBITDA and a significant improvement in trade working capital. TWC/revenue improved to -21.5% (2021: -19.4%).

ROIC improved strongly, by 270bp to 15.2%, as a result of higher operating profit, a lower effective tax rate, impacted by one-off adjustments, and improved working capital. ROIC excluding goodwill was 41.6% (2021: 33.6%).

Net interest-bearing debt was DKK 19.3bn, an increase of DKK 0.2bn. The strong free cash flow offset the significant cash returns to shareholders in the form of the share buy-back programme (DKK 4.4bn) and dividends to shareholders and non-controlling interests (DKK 4.4bn). For continuing operations, net interest-bearing debt/EBITDA was 1.23x (2021: 1.37x).



### **REGIONAL PERFORMANCE**

#### **WESTERN EUROPE**

			Change			Change
	2021	Organic	Acq., net	FX	2022	Reported
FY						
Volumes (million hl)						
Beer	29.7	2.5%	0.0%	-	30.5	2.5%
Other beverages	12.4	12.1%	0.0%	-	13.9	12.1%
Total	42.1	5.4%	0.0%	-	44.4	5.4%
DKK million						
Revenue	30,501	13.8%	0.0%	0.6%	34,888	14.4%
Operating profit	4,372	12.6%	0.0%	1.0%	4,966	13.6%
Operating margin (%)	14.3				14.2	-10bp
H2						
Volumes (million hl)						
Beer	15.4	-1.1%	0.0%	-	15.2	-1.1%
Other beverages	6.7	5.9%	0.0%	-	7.1	5.9%
Total	22.1	1.0%	0.0%	-	22.3	1.0%
DKK million						
Revenue	16,669	6.0%	0.0%	0.0%	17,660	6.0%
Operating profit	2,629	-10.1%	0.0%	0.7%	2,381	-9.4%
Operating margin (%)	15.8				13.5	-230bp

It was a volatile year in Western Europe. Performance in H1 was positively impacted by the lifting of COVID-19-related on-trade restrictions in all markets, while performance in H2 was impacted by the continued increases in commodity and energy costs and on-trade softness in some markets in Q4, notably the UK.

Beer volumes grew organically by 2.5% and total volumes by 5.4%. Other beverage volumes grew by 12.1%, thanks to strong growth of the soft drinks and energy drinks businesses in the Nordics and Switzerland.

Revenue/hl improved organically by 8%, impacted in all markets by a positive channel mix in HI and price increases in QI and Q4. In H2, revenue/hl increased from around 3% in Q3 to around 7% in Q4 as a result of price increases and a positive country mix. On-trade volumes grew by 34% year on year, but remained approximately 10% below the pre-pandemic 2019 level (excluding acquisitions).

Organic revenue growth was 13.8%, with reported revenue growth of 14.4% due to a positive currency impact.

Driven by the strong earnings improvement in H1, organic operating profit in Western Europe grew by 12.6%. As expected, profits in H2 were impacted by higher commodity and energy costs due to the expiration of favourable hedges made in 2021 and the time lag between our price increases to customers and the increase in costs.

#### THE NORDICS

Volumes in the Nordics grew by mid-single-digit percentages, mainly driven by high-single-digit percentage growth in Denmark and Sweden.



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In Denmark, our business benefited from strong on-trade recovery, especially in H1, while the offtrade channel declined. We saw good progress for all beverage categories, with particularly strong growth for brands such as 1664 Blanc, Somersby, Brooklyn and the local premium brand Jacobsen.

After two very strong years in 2020 and 2021, our Norwegian business saw volume decline of midsingle-digit percentages, as borders reopened and cross-border trade and travel restarted. Carlsberg, Brooklyn and Somersby grew, while the local Ringnes brand and Tuborg declined.

Our Swedish business delivered good volume and revenue/hl development, mainly due to recovery of the on-trade channel and the Norwegian border trade. All categories, including soft drinks, delivered good growth, with particularly strong growth for our premium beer and the Pepsi portfolio.

In Finland, volumes were slightly up, supported by the on-trade recovery, and further boosted by alcohol-free brews, and soft drinks and energy drinks in the off-trade.

#### FRANCE

In France, our volumes grew by double-digit percentages in a slightly declining market. Revenue/hl was up by a mid-single-digit percentage. Our premium beer portfolio and alcohol-free brews delivered solid growth. We saw particularly strong growth for brands such as Grimbergen, Brooklyn and Tourtel Twist.

#### **SWITZERLAND**

Our volumes in Switzerland grew by high-teen percentages, driven by the recovery of the on-trade channel, which is particularly important for our business. Key growth drivers were the Feldschlösschen and Valaisanne brands, Feldschlösschen 0.0 and the Pepsi portfolio, for which we entered into a strategic bottling partnership at the beginning of 2022.

#### POLAND

We delivered slight volume growth in Poland. Revenue/hl improved significantly, as we took several price increases due to significant cost price inflation. We saw good growth of our local mainstream brands and Garage, while the flavoured category, including Somersby, declined. We launched Brooklyn Pilsner with initial positive signs.

#### THE UK

Our UK business had a good H1, supported by the significant rebound of the on-trade. During H2, we experienced an increasingly challenging trading environment, with consumer behaviour impacted by high inflation. Volumes for the year grew by mid-single-digit percentages, but declined in H2. Our international premium lagers were the main drivers of the growth, with good results for Carlsberg and Poretti. We also saw a positive development for the Brooklyn brand following the launch of Brooklyn Pilsner.

#### GERMANY

Our German business had a challenging year due to input cost increases and subsequent price increases in a very competitive market. Volumes were flat. Carlsberg and Somersby delivered solid growth, while some of our local power brands declined.



#### ASIA

			Change			Change
	2021	Organic	Acq., net	FX	2022	Reported
FY						
Volumes (million hl)						
Beer	39.1	9.2%	-1.6%	-	42.0	7.6%
Other beverages	5.3	19.0%	-0.2%	-	6.3	18.8%
Total	44.4	10.3%	-1.4%	-	48.3	8.9%
DKK million						
Revenue	19,459	18.8%	-2.7%	5.6%	23,682	21.7%
Operating profit	4,855	11.2%	-2.2%	2.9%	5,435	11.9%
Operating margin (%)	24.9				22.9	-200bp
H2						
Volumes (million hl)						
Beer	17.9	5.6%	-1.8%	-	18.6	3.8%
Other beverages	2.6	16.2%	-0.2%	-	3.0	16.0%
Total	20.5	7.0%	-1.7%	-	21.6	5.3%
DKK million						
Revenue	9,384	17.0%	-3.1%	3.4%	11,012	17.3%
Operating profit	2,254	0.9%	-3.8%	-0.5%	2,178	-3.4%
Operating margin (%)	24.0				19.8	-420bp

Our Asia region delivered another set of strong results, with many markets recovering from COVID-19 restrictions in 2021. All markets but Hong Kong SAR delivered solid volume growth, and beer volumes grew organically by 9.2%. Other beverage volumes grew by 19.0% due to good performance for soft drinks and energy drinks in Cambodia and Laos.

Organic revenue growth was 18.8%. Revenue/hl grew organically by 8%, supported by a positive channel and brand mix and price increases. Reported revenue grew by 21.7%, as a positive currency impact from the Chinese renminbi more than offset the devaluation of the Laotian kip and the deconsolidation of Gorkha Brewery in Nepal.

Operating profit increased organically by 11.2%. Organic operating profit growth in H2 was modest, mainly due to the planned significant increase in sales and marketing investments in Vietnam and China.

#### CHINA

The Chinese beer market was slightly down, impacted by local COVID-19 restrictions and lockdowns, particularly in H2. In our business, the disruptions from COVID-19 restrictions were more severe in H2 than in H1. Nevertheless, our performance was good. We improved our market share slightly thanks to continued good execution of our key commercial priorities, such as the big city expansion and international premium brand growth.

#### VIETNAM

In Vietnam, the market recovered strongly after COVID-19, growing by more than 20% (YTD November), albeit with large regional differences due to the different implementation of COVID-19 restrictions during 2021. We achieved strong volume growth of more than 25%, driven by the local Huda brand and our international premium brands. In addition, we strengthened our route-to-market, expanding the coverage and number of outlets selling our products, and increased our marketing investments.



#### INDIA

Supported by warm and dry weather and easy comparables, our Indian business continued the progress from 2021 and delivered more than 30% volume growth in 2022. Revenue/hl was up by a mid-single-digit percentage, benefiting from strong growth of the premium Carlsberg and packaging mix. Tuborg also grew strongly.

### LAOS AND CAMBODIA

Despite the challenging macroeconomic environment, our business in Laos delivered a strong set of results. Volume growth was around 20%, with broadly based growth for beer, soft drinks and water. Revenue/hl improved considerably due to significant price increases as a result of the high inflation in the country.

Our business in Cambodia delivered strong volume growth of almost 30%. The growth was mainly driven by the energy brand Sting, but we also saw improvement for our beer business, driven by the international premium brands, Carlsberg and 1664 Blanc, and the local Angkor brand.

#### MALAYSIA AND SINGAPORE

Our Malaysian business delivered a very good year as COVID-19 restrictions were removed. Revenue/hl improved strongly due to the on-trade recovery, positive brand mix and price increases. We launched Somersby 0.0 and saw initial positive results. Our business in Singapore performed well, being less impacted by restrictions compared with the year before.

			Change			Change
	2021	Organic	Acq., net	FX	2022	Reported
FY						
Volumes (million hl)						
Beer	30.0	-0.5%	0.0%	-	29.9	-0.5%
Other beverages	2.7	4.3%	0.0%	-	2.8	4.3%
Total	32.7	-0.1%	0.0%	-	32.7	-0.1%
DKK million						
Revenue	10,128	14.7%	0.0%	0.6%	11,679	15.3%
Operating profit	2,257	0.1%	0.0%	1.0%	2,282	1.1%
Operating margin (%)	22.3				19.5	-280bp
H2						
Volumes (million hl)						
Beer	16.1	-0.8%	0.0%	-	15.9	-0.8%
Other beverages	1.3	3.6%	0.0%	-	1.4	3.6%
Total	17.4	-0.5%	0.0%	-	17.3	-0.5%
DKK million						
Revenue	5,374	15.3%	0.0%	-1.1%	6,137	14.2%
Operating profit	1,220	-6.5%	0.0%	-0.7%	1,132	-7.2%
Operating margin (%)	22.7				18.5	-420bp

#### **CENTRAL & EASTERN EUROPE**

Although our Central & Eastern Europe business was impacted significantly by the war in Ukraine, total volumes were flat. Beer volume development was -0.5%, mainly impacted by the situation in Ukraine. Other beverage volume growth was strong at 4.3%, mainly due to growth of energy drinks in the eastern part of the region.



Organic revenue growth was significant at 14.7%, and revenue/hl increased by 15% thanks to price increases in all markets, a positive product mix and improved channel mix in south-eastern Europe because of only limited on-trade restrictions at the beginning of the year.

The higher revenue/hl was offset by higher costs, including for commodities and energy, and operating profit/hl was flat. Organic operating profit was flat. While the higher costs were thus compensated for in absolute terms, the operating margin contracted by 280bp to 19.5%. In H2, operating profit was impacted by the time lag between the increases in commodity and energy costs and our price increases.

#### UKRAINE

2022 was a terrible year for our Ukrainian employees and a highly challenging year for our business in the country. The safety, health and wellbeing of our employees will always come first. Therefore, following Russia's invasion of Ukraine, we suspended production at our three breweries and stopped operations in the country in late February and early March. Our Ukrainian colleagues have shown incredible strength and resilience, delivering an outstanding result while navigating both the humanitarian crisis and the enormous business challenges since the outbreak of the war. At their recommendation, we restarted production during Q2.

Due to the market decline of around 25%, our volumes declined by 20%. Revenue/hl benefited from fewer promotional activities, a positive channel mix and pricing, while cost of sales was up significantly.

#### SOUTH-EASTERN EUROPE

Our volumes in south-eastern Europe grew by double-digit percentages, driven by double-digit growth in Italy, Greece, Croatia and Serbia. Growth in all markets was supported by fewer COVID-19 restrictions than in 2021 and increased tourism. Revenue/hl improved in all markets due to price increases, a positive channel mix from an improved on-trade channel and a positive brand mix.

#### EASTERN EUROPE

In Kazakhstan and Belarus, volumes grew by low-single-digit percentages. Revenue/hl increased significantly, due to very high price increases in the inflationary environments and a positive brand mix.

#### **EXPORT & LICENCE**

Volumes in the export & licence business delivered solid growth, mainly driven by good performance of Tuborg and Carlsberg in markets such as Turkey and Ireland. Our alcohol-free brews declined, impacted by lower sales in the Middle East. In December, we announced our intention to acquire Waterloo Brewing in Canada. We intend to integrate our sales subsidiary in Canada with the Waterloo business, thereby strengthening our market position and reducing logistics costs.

#### **RUSSIAN OPERATIONS HELD FOR SALE**

On 28 March, we announced our decision to seek a full divestment of our Russian business following Russia's invasion of Ukraine.

The separation of the Russian business from the rest of the Group is complicated. The Russian operations have been an integrated part of our company, and the separation process has involved more than 150 workstreams across business functions. This has extended the divestment process compared with an immediate sale involving transitional service arrangements.

The necessary steps for the divestment were initiated alongside the separation process. Since the announcement, a process has been running to clarify the impact of sanctions and the Russian



government's approval process, select advisors, identify potential buyers and formalise the sales process. A buyer screening process has been initiated, and specific requirements of the bidders defined. A careful screening process is under way to evaluate the bidders' appropriateness to participate in any transaction.

We will take the necessary time to execute the separation and divestment to seek the best possible solution for all stakeholders, in particular our more than 8,000 employees and our shareholders. An offer process is expected to commence in QI 2023, and we are aiming to sign a divestment agreement by mid-2023.

The overall political situation in Russia is uncertain. Presidential Decrees have been issued setting out prohibitions and restrictions on the sale of certain Russian companies, directly or indirectly. For the time being, it is uncertain how the requirements will affect the divestment process in practice. However, they could potentially impact the timing of the divestment, as authorisation from the Special Government Commission in Russia is required.

Volumes in Russia declined by 2.6%. Reported revenue grew by 56% to DKK 10,207m due to significant price increases and the appreciation of the RUB. The net result was DKK -8,075m, impacted by the write-down of DKK 9,949m.

Net assets in Russia (disposal group held for sale) at 31 December 2022 amounted to DKK 7,518m compared to DKK 9,620m at 30 June 2022. The difference was mainly due to the depreciation of the RUB in H2. The fair value estimate is not based on any external offers for the business but on a wide range of internal assumptions and is highly sensitive to changes in those assumptions.

The accounting treatment of the Russian business is set out in note 8 and in section 5.1 of the consolidated financial statements in the Annual Report, published later today.

#### **CENTRAL COSTS (NOT ALLOCATED)**

Central costs, net, were largely flat at DKK -1,370m (2021: DKK -1,347m), as cost savings were offset by higher marketing investments, reclassifications and certain one-offs. Central costs are incurred for ongoing support of the Group's overall operations and strategic development. In particular, they include the costs of running central functions and central marketing.

#### **OTHER ACTIVITIES (NON-BEVERAGE)**

The operation of the Carlsberg Research Laboratory and the non-controlling holding in the Carlsberg Byen company in Copenhagen are reported separately from the beverage activities. The non-beverage activities generated an operating profit of DKK 157m (2021: DKK -8m), mainly due to property gains in Carlsberg Byen and reclassifications.

#### **COMMENTS ON THE FINANCIAL STATEMENTS**

#### PARTNERSHIP IN INDIA AND NEPAL

For some time, the Group has had serious disagreements pertaining to the Shareholders' Agreement between Carlsberg and our partner CSAPL Holdings Pte Ltd (CSAPLH) in relation to Carlsberg South Asia Pte Ltd (CSAPL), of which Carlsberg owns two thirds and CSAPLH the remaining one third. CSAPL is the holding company for the businesses in India (100%) and Nepal (90%). The disagreements concern CSAPLH's numerous allegations of breaches by Carlsberg of the Shareholders' Agreement and governance matters. Carlsberg was of the view that it had not committed any breach, but rather that CSAPLH had breached the Shareholders' Agreement.



At the request of CSAPLH, the disagreements were referred to arbitration in Singapore. A liability award was issued by the arbitration tribunal on 4 May 2022. Carlsberg considers its position to be entirely vindicated by the liability award and is very satisfied with this outcome. The tribunal did not grant CSAPLH the relief it had been seeking based on the various allegations relating to governance and breach of the Shareholders' Agreement raised in the arbitration and publicly. The tribunal found CSAPLH to be in incurable material breach of the Shareholders' Agreement. As remedy for the material breaches committed by CSAPLH, the arbitration tribunal awarded Carlsberg the right to call CSAPLH's shares in CSAPL.

Carlsberg immediately invoked the right to begin the call option valuation process, and CSAPLH subsequently exercised its right under the Shareholders' Agreement to begin the put option valuation process. In accordance with the Shareholders' Agreement, the put option price has been determined as the simple average of two valuations assessed by two independent external valuers, which are internationally recognised accounting firms, one appointed by each shareholder. The put option valuation was released by the valuers on 6 February 2023, stating a value for CSAPLH's shares in CSAPL of USD 744m (DKK 5,188m). CSAPLH has on 6 February issued a formal put notice to sell its 33% shareholding in CSAPL to the Group at the put option valuation amount.

The put option liability recognised in the consolidated financial statements has been adjusted to reflect the put option valuation amount received from the valuers as the acquisition of the shares may be completed at that price. A transaction could potentially be completed in 2023, subject to the clarification of any disputes raised by the shareholders and timelines for any regulatory approvals. CSAPLH has previously asked for an amount for its 33% shareholding in CSAPL that the Group considered to be unreasonably high and not to reflect the fair value of the shareholding. From the put option valuation received, it is the Group's assessment that key assumptions, which the Group considers to be unreasonable, may have been applied in the valuation performed by CSAPLH's appointed valuer. The put option valuation can be disputed by the shareholders if the valuations are conducted in breach of the Shareholders' Agreement, including, but not limited to, circumstances where the valuations are tainted by fraud or manifest error. The Group will work with its external advisors to evaluate its position and assess whether CSAPLH has committed additional breaches of the Shareholders' Agreement, which would justify further legal steps against CSAPLH.

#### **ACCOUNTING POLICIES**

The 2022 consolidated financial statements of the Carlsberg Group have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and further requirements in the Danish Financial Statements Act.

The consolidated financial statements have been prepared using the same accounting policies for recognition and measurement as those applied to the consolidated financial statements for 2021. The consolidated financial statements for 2022 contain a complete description of the accounting policies.

The following standards, amendments and improvements became applicable as of 1 January 2022, without having any impact on the Group's accounting policies, as they cover areas that are not material or relevant for the Group or do not change accounting policies applied in 2022:

Amendments to IFRS 3 Business Combinations; IAS 16 Property, Plant and Equipment; IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and Annual Improvements 2018-2020, effective for financial years beginning on or after 1 January 2022.

The above-mentioned amendments did not have any impact on the Group's accounting policies.



#### **INCOME STATEMENT**

Please see pages 8-9 for a review of operating profit.

Net special items (pre-tax) amounted to DKK -784m (2021: DKK +703m). Special items were positively impacted by reversal of provisions made in purchase price allocations in prior years of DKK 217m, mainly in Asia. This was more than offset by impairment charges in Central & Eastern Europe and Ukraine and restructuring costs. A specification of special items is included in note 4.

Financial items, net, amounted to DKK -725m (2021: DKK -385m). Excluding currency gains and losses, financial items, net, amounted to DKK -506m (2021: DKK -333m). The increase was mainly due to 2021 being positively impacted by the reversal of the previous write-down of the loan to our partner in Carlsberg South Asia Pte Ltd. Net interest expenses decreased slightly due to lower average funding costs. Net currency losses amounted to DKK 219m, mainly related to conversion costs for the Laotian kip and losses on intra-company deposits. A specification of net financial items is included in note 5.

Tax totalled DKK -1,778m (2021: DKK -2,154m). The effective reported tax rate was 17.9% (2021: 20.6%), impacted by one-off adjustments. Excluding special items, the effective tax rate was 16.6% (2021: 22.6%).

The Carlsberg Group's share of consolidated profit (net profit) was DKK -1,063m (2021: DKK 6,846m). The strong increase in operating profit and lower tax rate were offset by special items and the impairment in Russia.

Non-controlling interests' share of consolidated profit was DKK 1,171m (2021: DKK 1,163m). Noncontrolling interests mainly consist of Lao Brewery, Carlsberg Chongqing Breweries Group and Carlsberg Malaysia Group in Asia and Carlsberg Marston's Brewing Group in Western Europe.

Adjusted net profit (adjusted for special items after tax and special items after tax in the Russian operations held for sale) grew by 39.6% to DKK 9,694m, and adjusted earnings per share (excluding treasury shares) grew by 43.5% to DKK 69.3.

Adjusted earnings per share from continuing operations (excluding Russian operations held for sale) grew by 23.9% to DKK 55.7.

#### **STATEMENT OF FINANCIAL POSITION**

In the statement of financial position, the Russian business is presented separately as disposal group held for sale. Comparative figures have not been restated.

#### ASSETS

Total assets amounted to DKK 115,341m at 31 December 2022 (31 December 2021: DKK 126,383m). The main driver for the decrease was the decision to seek a full divestment of the Russian business, which resulted in a write-down of the Russian business of DKK 9,949m. In addition, an impairment of goodwill (DKK 700m) was made in Central & Eastern Europe.

Total non-current assets amounted to DKK 81,092m (31 December 2021: DKK 103,292m). Intangible assets totalled DKK 49,223m (31 December 2021: DKK 68,475m). The decline was mainly due to the above-mentioned goodwill impairment and reclassification of the Russian business as assets in disposal group held for sale, including the write-down of the Russian business. Property, plant and equipment totalled DKK 23,679m (31 December 2021: DKK 26,648m), mainly impacted by the reclassification of the Russian business. Financial assets totalled DKK 8,190m (31 December 2021: DKK 8,169m), mainly consisting of the investments in associates and deferred tax assets, which declined slightly year on year.



Total current assets amounted to DKK 22,631m (31 December 2021: DKK 22,900m). Excluding Russia, current assets increased by DKK 1,462m. Inventories amounted to DKK 5,718m. Compared with 31 December 2021 and excluding Russia, inventories increased by DKK 1,103m, impacted by higher cost of sales and stocking in Asia prior to the Chinese New Year. The decline in trade receivables of DKK 643m was mainly due to the reclassification of the Russian business, while other receivables excluding Russia increased by DKK 354m. Cash and cash equivalents amounted to DKK 8,163m (31 December 2021: DKK 8,344m).

Assets in disposal group held for sale totalled DKK 11,618m and related to the Russian business.

#### **EQUITY AND LIABILITIES**

#### EQUITY

Equity amounted to DKK 34,722m at 31 December 2022 (31 December 2021: DKK 48,756m), DKK 31,902m of which was attributed to shareholders in Carlsberg A/S and DKK 2,820m to non-controlling interests.

The net change in equity of DKK -14,034m was mainly explained by the profit for the period of DKK 108m, other comprehensive income of DKK -4,072m, the dividend payout of DKK -4,431m, the share buy-backs of DKK -4,400m and non-controlling interests of DKK -1,336m.

#### LIABILITIES

Total liabilities were DKK 80,619m (31 December 2021: DKK 77,627m).

At 31 December 2022, non-current and current borrowings amounted to DKK 28,646m (31 December 2021: DKK 28,922m): non-current borrowings of DKK 22,865m (31 December 2021: DKK 22,755m) and current borrowings of DKK 5,781m (31 December 2021: DKK 6,167m).

Non-current tax liabilities, retirement benefit obligations etc. were DKK 9,007m (31 December 2021: DKK 11,590m). The decline was mainly due to a decline in retirement benefit obligations and reclassification of the Russian business.

Current liabilities excluding current borrowings were DKK 38,866m (31 December 2021: DKK 37,115m). Trade payables increased by DKK 1,275m. Excluding Russia, the increase was DKK 2,860m, impacted by the general inflation. Other current liabilities, excluding deposits on returnable packaging, increased by DKK 353m, primarily impacted by the reclassification of Russia.

Liabilities in disposal group held for sale totalled DKK 4,100m and related to the Russian business.

#### **CASH FLOW**

Free cash flow amounted to DKK 9,884m (2021: DKK 8,211m). The increase was mainly impacted by the higher EBITDA and higher net contribution from the change in working capital.

Net cash flow amounted to DKK 1,696m (2021: DKK -72m), impacted by higher free cash flow, partly offset by higher cash returns to shareholders in the form of dividends and share buy-backs, in total amounting to DKK 7,789m compared to DKK 6,787m in 2021.

#### CASH FLOW FROM OPERATING ACTIVITIES

Cash flow from operating activities amounted to DKK 12,949m (2021: DKK 12,278m).

EBITDA was strong at DKK 15,657m (2021: DKK 14,367m).



The change in trade working capital was DKK +1,908m (2021: DKK +733m), positively impacted by the higher trade payables and the continued cash management discipline. Average trade working capital to revenue for the year was -21.5% (2021: -19.4%).

The change in other working capital was DKK -465m (2021: DKK +616m), mainly impacted by VAT.

Restructuring costs paid amounted to DKK -171m (2021: DKK -353m). Net interest etc. paid amounted to DKK -1,010m (2021: DKK -848m). The increase was mainly due to the settlement of financial instruments. Corporation tax paid was DKK -2,103m (2021: DKK -1,883m).

#### CASH FLOW FROM INVESTING ACTIVITIES

Cash flow from investing activities was DKK -3,065m (2021: DKK -4,067m).

Acquisition of property, plant and equipment and intangible assets amounted to DKK -4,018m (2021: DKK -3,903m), while total operational investments amounted to DKK -3,477m (2021: DKK -3,498m).

Total financial investments amounted to DKK +410m (2021: DKK -567m). The change is mainly attributable to deferred considerations related to the acquisition of Marston's brewing activities and the deconsolidation of the business in Nepal, both in 2021.

#### FINANCING

At 31 December 2022, gross financial debt amounted to DKK 28,646m (2021: DKK 28,922m) and net interest-bearing debt to DKK 19,326m (2021: DKK 19,162m). The strong free cash flow was offset by the cash outflow from the share buy-back programme (DKK 4,400m) and dividends to shareholders and non-controlling interests (DKK 4,431m). The difference of DKK 9,320m between gross financial debt and net interest-bearing debt mainly comprised cash and cash equivalents of DKK 8,163m.

At 31 December 2022, the average debt duration was 4.1 years (2021: 4.8 years). Of the gross financial debt, 80% (DKK 22,865m) was long term, i.e. with maturity of more than one year from 31 December 2022.

Net interest-bearing debt/EBITDA was 1.23x (2021: 1.37x). The financial leverage was kept slightly more conservative than in past years due to the put option related to our partner's 33% holding in the Indian and Nepalese holding company Carlsberg South Asia Pte Ltd (see pages 15-16).

### SHARE BUY-BACK

#### 2022 PROGRAMME

In 2022, the Group executed its share buy-back programme on a quarterly basis due to the continued business uncertainty related to the COVID-19 pandemic, increasing input costs and general consumer sentiment. The total buy-back programme was DKK 4.5bn, with shares worth DKK 4.0bn bought back in 2022 and the remaining DKK 0.5bn in January 2023. A total of 4,913,102 shares were bought at an average price per share of DKK 916.

In fiscal 2022, 4,751,576 B shares were repurchased at a total purchase price of DKK 4.4bn, equal to an average price per share of DKK 926.



#### 2023 PROGRAMME

The Supervisory Board has decided not to initiate a new share buy-back programme for QI 2023 despite the strong cash flow delivery for 2022 and very healthy financial situation overall for the Group. However, the Group will keep financial leverage lower than usual as the partner in the Indian and Nepalese businesses has issued a formal put notice to sell his 33% shareholding at the put option valuation amount of USD 744m (see pages 15-16 for more information). There is no change to our capital allocation principles.

### **ANNUAL GENERAL MEETING**

#### BOARD RESOLUTION AND PROPOSAL TO THE ANNUAL GENERAL MEETING

#### DIVIDEND

The Supervisory Board will recommend to the Annual General Meeting that a dividend be paid for 2022 of DKK 27.0 per share, or a total of DKK 3.7bn. This is an increase of 13% compared with 2021 and equals a payout ratio of 48% of adjusted net profit for continuing operations.

#### **CANCELLATION OF SHARES**

As a consequence of the share buy-back programme initiated in February 2021, the Supervisory Board will recommend to the Annual General Meeting that 4.5m treasury shares not used for hedging of the incentive programmes be cancelled.

### **FINANCIAL CALENDAR**

The financial year follows the calendar year, and the following schedule has been set for the remainder of 2023:

13 March Annual General Meeting

27 April Q1 trading statement

16 August H1 interim financial statement

31 October Q3 trading statement

### FORWARD-LOOKING STATEMENTS

This Company announcement contains forward-looking statements, including, but not limited to, guidance, expectations, strategies, objectives and statements regarding future events or prospects with respect to the Group's future financial and operating results. Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words such as "expect", "estimate", "intend", "will be", "will continue", "will result", "could", "may", "might" or any variations of such words or other words with similar meanings. Forward-looking statements are subject to risks and uncertainties that could cause the Group's actual results to differ materially from the results discussed in such forward-looking statements. Such information is subject to the risk that such expectations or forecasts, or the assumptions underlying such expectations or forecasts, may change. The Group assumes no obligation to update any such forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting such forward-looking statements.

Some important risk factors that could cause the Group's actual results to differ materially from those expressed in its forward-looking statements include, but are not limited to: economic and geopolitical uncertainty (including interest rates and exchange rates), financial and regulatory developments, demand for the Group's products, increasing industry consolidation, competition from other breweries, the availability and pricing of materials used by the Group, cost of energy, production- and distribution-related issues, IT failures, market-driven price reductions, litigation,



environmental issues and other unforeseen factors. The nature of the Group's business means that risk factors and uncertainties may arise, and it may not be possible for management to predict all such risk factors, nor to assess the impact of all such risk factors on the Group's business or the extent to which any individual risk factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement. Accordingly, forward-looking statements should not be relied on as a prediction of actual results.

### MANAGEMENT STATEMENT

The Supervisory Board and Executive Board have discussed and approved the Company announcement of the financial statement as at 31 December 2022.

The Company announcement of the financial statement as at 31 December 2022 has been prepared using the same accounting policies as the consolidated financial statements for 2022.

Copenhagen, 7 February 2023

#### Executive Board of Carlsberg A/S

Cees 't Hart	Ulrica Fearn
CEO	CFO

#### Supervisory Board of Carlsberg A/S

Henrik Poulsen Chair	Majken Schultz Deputy Chair	Hans Andersen
Mikael Aro	Carl Bache	Magdi Batato
Lilian Fossum Biner	Richard Burrows	Eva Vilstrup Decker
Punita Lal	Erik Lund	Olayide Oladokun
Søren-Peter Fuchs Olesen	Tenna Skov Thorsted	



## **FINANCIAL STATEMENTS**

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## **INCOME STATEMENT**

DKK million	H2 2022	H2 2021	2022	2021
Revenue	34,818	31,425	70,265	60,097
Cost of sales	-19,152	-16,603	-38,198	-31,528
Gross profit	15,666	14,822	32,067	28,569
Sales and distribution expenses	-8,918	-7,682	-17,337	-14,872
Administrative expenses	-2,174	-1,988	-4,229	-3,979
Other operating activities, net	30	38	68	75
Share of profit after tax of associates	424	198	901	336
Operating profit before special items	5,028	5,388	11,470	10,129
Special items, net	81	877	-784	703
Financial income	229	512	347	571
Financial expenses	-446	-635	-1,072	-956
Profit before tax	4,892	6,142	9,961	10,447
Income tax	-663	-1,048	-1,778	-2,154
Profit from continuing operations	4,229	5,094	8,183	8,293
Net result from Russian operations held for sale	543	-598	-8,075	-284
Profit for the period	4,772	4,496	108	8,009
Attributable to				
Non-controlling interests	559	677	1,171	1,163
Shareholders in Carlsberg A/S (net profit)	4,213	3,819	-1,063	6,846
ркк				
Earnings per share of DKK 20 (EPS)	29.8	26.7	-7.6	47.6
Continuing operations	26.4	30.9	50.1	49.6
Russian operations held for sale	3.4	-4.2	-57.7	-2.0
Diluted earnings per share of DKK 20 (EPS-D)	29.8	26.5	-7.6	47.4
Continuing operations	26.3	30.7	50.0	49.4
Russian operations held for sale	3.5	-4.2	-57.6	-2.0



### **STATEMENT OF COMPREHENSIVE INCOME**

DKK million	H2 2022	H2 2021	2022	2021
Profit for the period	4,772	4,496	108	8,009
Other comprehensive income				
Retirement benefit obligations	395	257	586	578
Share of other comprehensive income in associates	-2	8	-	10
Income tax	-71	20	-73	20
Items that will not be reclassified to the income statement	322	285	513	608
Foreign exchange adjustments of foreign entities	-4,553	1,733	-3,926	3,307
Fair value adjustments of hedging instruments	555	-288	-759	-323
Income tax	-38	76	100	83
Items that will be reclassified to the income statement	-4,036	1,521	-4,585	3,067
Other comprehensive income	-3,714	1,806	-4,072	3,675
Total comprehensive income	1,058	6,302	-3,964	11,684
Attributable to				
Non-controlling interests	385	435	603	1,120
Shareholders in Carlsberg A/S	673	5,867	-4,567	10,564
Total comprehensive income for the period arises from				
Continuing operations	2,909	6,321	6,944	10,430
Russian operations held for sale	-1,851	-19	-10,908	1,254
Total comprehensive income	1,058	6,302	-3,964	11,684



### **STATEMENT OF FINANCIAL POSITION**

DKK million	31 Dec. 2022	31 Dec. 2021
ASSETS		
Intangible assets	49,223	68.475
Property, plant and equipment	23,679	26,648
Financial assets	8,190	8,169
Total non-current assets	81,092	103,292
Inventories	5,718	5,39
Trade receivables	5,067	5,710
Other receivables	3,683	3,455
Cash and cash equivalents	8,163	8,344
Current assets	22,631	22,900
Assets in disposal group held for sale	11,618	19
Total current assets	34,249	23,09
Total assets	115,341	126,383
EQUITY AND LIABILITIES Equity, shareholders in Carlsberg A/S Non-controlling interests	31,902	45,497
Total equity	34,722	
		48,756
		48,756
Borrowings	22,865	
-	22,865 9,007	22,755
-		22,755 11,590
Tax liabilities, retirement benefit obligations etc. Total non-current liabilities	9,007 31,872	22,755 11,590 <b>34,345</b>
Tax liabilities, retirement benefit obligations etc. Total non-current liabilities Borrowings	9,007 <b>31,872</b> 5,781	22,755 11,590 <b>34,345</b> 6,167
Tax liabilities, retirement benefit obligations etc. Total non-current liabilities Borrowings Trade payables	9,007 <b>31,872</b> 5,781 21,917	22,755 11,590 <b>34,345</b> 6,167 20,642
Tax liabilities, retirement benefit obligations etc. Total non-current liabilities Borrowings	9,007 <b>31,872</b> 5,781 21,917 1,627	22,755 11,590 <b>34,345</b> 6,167 20,642 1,504
Tax liabilities, retirement benefit obligations etc. Total non-current liabilities Borrowings Trade payables Deposits on returnable packaging materials	9,007 <b>31,872</b> 5,781 21,917	22,755 11,590 <b>34,345</b> 6,167 20,642 1,504 14,969
Tax liabilities, retirement benefit obligations etc. Total non-current liabilities Borrowings Trade payables Deposits on returnable packaging materials Other liabilities	9,007 <b>31,872</b> 5,781 21,917 1,627 15,322	22,755 11,590 <b>34,345</b> 6,167 20,642 1,504 14,969
Tax liabilities, retirement benefit obligations etc. Total non-current liabilities Borrowings Trade payables Deposits on returnable packaging materials Other liabilities Current liabilities	9,007 <b>31,872</b> 5,781 21,917 1,627 15,322 <b>44,647</b>	22,755 11,590 <b>34,345</b> 6,167 20,642 1,504 14,969 <b>43,282</b>
Tax liabilities, retirement benefit obligations etc. Total non-current liabilities Borrowings Trade payables Deposits on returnable packaging materials Other liabilities Current liabilities Liabilities in disposal group held for sale	9,007 <b>31,872</b> 5,781 21,917 1,627 15,322 <b>44,647</b> 4,100	48,756 22,755 11,590 34,345 6,167 20,642 1,504 14,969 43,282 43,282 77,627

The Russian business is presented as assets/liabilities in disposal group held for sale in 2022. Comparative figures have not been restated, which is why the Russian business is presented line by line in the Statement of financial position in 2021. For more information see note 8.



### **STATEMENT OF CHANGES IN EQUITY**

DKK million	Shareholders in Carlsberg A/S							
2022	Share capital	Currency translation <sup>1</sup>	Hedging reserves <sup>1</sup>	Total reserves	Retained earnings	Total	Non- controlling interests	Total equity
Equity at 1 January	2,905	-37,198	-493	-37,691	80,283	45,497	3,259	48,756
Profit for the period		-	-	-	-1,063	-1,063	1,171	108
Other comprehensive income	-	-3,691	-329	-4,020	516	-3,504	-568	-4,072
Total comprehensive income for the period	-	-3,691	-329	-4,020	-547	-4,567	603	-3,964
Cancellation of treasury shares	-68	-	-	-	68	-	-	-
Share-based payments	-	-	-	-	97	97	-	97
Dividends paid to shareholders	-	-	-	-	-3,389	-3,389	-1,042	-4,431
Share buy-back	-	-	-	-	-4,400	-4,400	-	-4,400
Non-controlling interests	-	-	-	-	-1,336	-1,336	-	-1,336
Total changes in equity	-68	-3,691	-329	-4,020	-9,507	-13,595	-439	-14,034
Equity at 31 December	2,837	-40,889	-822	-41,711	70,776	31,902	2,820	34,722
Total changes in equity	-68	·	-329		-9,507	-13,595	-439	

<sup>1</sup> The currency translation and hedging reserves within equity related to Russian operations held for sale represent losses of DKK 39.7bn and DKK 0.6bn respectively (31 December 2021: losses of DKK 37.0bn and DKK 0.5bn). Upon completion of the disposal, the accumulated currency translation reserve within equity related to the Russian operations will be reclassified from equity to the income statement and included in the net result from the Russian operations.

#### 2021

LOLI								
Equity at 1 January	2,963	-40,215	-609	-40,824	78,599	40,738	2,624	43,362
Profit for the period		-	-	-	6,846	6,846	1,163	8,009
Other comprehensive income		3,017	116	3,133	585	3,718	-43	3,675
Total comprehensive income for the period		3,017	116	3,133	7,431	10,564	1,120	11,684
Cancellation of treasury shares	-58	-	-	-	58	-	-	-
Share-based payments	-	-	-	-	82	82	-	82
Dividends paid to shareholders	-	-	-	-	-3,187	-3,187	-499	-3,686
Share buy-back	-	-	-	-	-3,600	-3,600	-	-3,600
Non-controlling interests	-	-	-	-	957	957	-16	941
Acquisition of entities	-	-	-	-	-57	-57	131	74
Deconsolidation of entities	-	-	-	-	-	-	-101	-101
Total changes in equity	-58	3,017	116	3,133	1,684	4,759	635	5,394
Equity at 31 December	2,905	-37,198	-493	-37,691	80,283	45,497	3,259	48,756

An adjustment has been made to the opening balance of equity for 2021 to correct a prior-period error in the share of equity attributed to the non-controlling interests. The adjustment reduced the non-controlling interests' share of equity by DKK 1.4bn with a corresponding increase in the share of equity attributed to the shareholders in Carlsberg A/S.



### **STATEMENT OF CASH FLOWS**

Depreciation, amortisation and impairment losses <sup>1</sup> 2,059         2,281         4,187         4,238           Operating profit before depreciation, amortisation and impairment losses <sup>1</sup> 7,067         7,669         15,657         14,357           Other non-cash items         -435         -443         -748         -8667         -354           Change in trade working capital         157         3.28         -465         616           Restructuring costs paid         -74         -143         -171         -353           Interest et. creevied         181         34         213         686           Interest et. creevied         -1023         -938         -2,103         -1883           Cash flow from operating activities         -4,259         6,539         12,249         12,278           Acquisition and property, plant and equipment and intangible assets         -2,64         61         129         148           Total operation clonos investments         -2,077         -1,950         3,477         3,498           Acquisition and disposal of subsidiaries, net         -17         -48         -48         -48           Acquisition and disposal of subsidiaries, net         -17         -48         -48         -48         -48         -48	DKK million	H2 2022	H2 2021	2022	2021
Operating profit before depreciation, amortisation and impairment losses'         7,087         7,669         15,657         14,367           Other non-cosh items         -435         -248         -867         -354           Change in trade working capital         157         328         -465         616           Restructuring costs paid         -74         -143         -171         -353           Interest etc. received         181         34         213         668           Interest etc. poid         -525         -589         -1223         -916           Interest etc. poid         -1023         -938         -2,103         -1,1833           Cash flow from operating activities         -2,412         -2,244         -4,018         -3,903           Acquisition of property, plant and equipment and intangible assets         261         213         412         2257           Change in on-trade loans         54         81         129         148         -2409         -2,244         -4,018         -3903           Total operational investments         -2,097         -1,950         -3,477         -3,498         -621         -22         8,7600         -20         -         -         -         -         -621         -22	Operating profit before special items	5,028	5,388	11,470	10,129
Other non-cash items         -435         -248         -867         -354           Change in trade working capital         -799         426         1908         733           Change in other working capital         157         328         -465         616           Restructuring costs paid         -74         -143         -171         -353           Interest etc. received         181         34         213         68           Income tax paid         -525         -589         -1,223         -916           Income tax paid         -1,023         -938         -2,103         -1,883           Cash flow from operating activities         4659         6,539         12,949         12,278           Acquisition of property, plant and equipment and intangible assets         -2,412         -2,224         -4,018         -3,903           Disposal of property, plant and equipment and intangible assets         261         213         442         557           Change in on-trade loans         44         179         448         448         448         448         448         448         448         448         448         448         448         448         448         448         448         448         448         448 <td>Depreciation, amortisation and impairment losses<sup>1</sup></td> <td>2,059</td> <td>2,281</td> <td>4,187</td> <td>4,238</td>	Depreciation, amortisation and impairment losses <sup>1</sup>	2,059	2,281	4,187	4,238
Change in trade working capital       -799       426       1,908       733         Change in other working capital       157       328       -465       616         Restructuring costs poid       -74       -143       -171       -353         Interest etc. poid       -525       -589       -1,223       -916         Income tax poid       -1023       -938       -2,103       -1,883         Cash flow from operating activities       4,569       6,539       12,249       12,278         Acquisition of property, plant and equipment and intangible assets       -2,412       -2,244       -4,018       -3,903         Disposal of property, plant and equipment and intangible assets       -261       213       442       257         Change in on-trade loans       54       81       129       148         Totol operating cash flow       2,472       4,589       9,472       8,780         Acquisition and disposal of subsidiaries, net       -17       -48       -48       -621         Acquisition and disposal of financial investments, net       -12       -2       -2       -2       -2       -2       -2       -2       -2       -2       -2       -2       -2       -2       -2       -2       -2 <td>Operating profit before depreciation, amortisation and impairment losses<sup>1</sup></td> <td>7,087</td> <td>7,669</td> <td>15,657</td> <td>14,367</td>	Operating profit before depreciation, amortisation and impairment losses <sup>1</sup>	7,087	7,669	15,657	14,367
Change in other working capital         157         328        465         616           Restructuring costs poid        74        143        171        353           Interest etc., received         181         34         213         668           Interest etc., poid        525         5.589         -1.223        938        2,103         -1,883           Cosh flow from operating activities         -2,612        2,244         -4,018         -3,903           Disposel of property, plant and equipment and intangible assets         -2,612         -2,244         -4,018         -3,903           Disposel of property, plant and equipment and intangible assets         -2,612         -22,244         -4,018         -3,903           Total operational investments         -2,097         -1,950         -3,477         -3,488           Acquisition and disposal of subsidiaries, net        72        686        621           Acquisition and disposal of subsidiaries, net        17        48        48           Acquisition and disposal of subsidiaries, net        20        20        20           Total operational investments, net        20        20        20        20           Total ofinancial investments         -	Other non-cash items	-435	-248	-867	-354
Restructuring costs poid         -74         -143         -171         -353           Interest etc. received         181         34         213         68           Interest etc. poid         -525         -589         -1,223         -946           Income tax poid         -1,023         -938         -2,103         -1,883           Cash flow from operating activities         4,559         6,539         12,294         12,2278           Acquisition of property, plant and equipment and intangible assets         -2,412         -2,244         -4,018         -3,903           Disposal of property, plant and equipment and intangible assets         -2,619         1,125         3,477         3,498           Total operational investments         -2,097         -1,1950         3,477         3,498           Free operating cash flow         2,472         4,589         9,472         8,780           Acquisition and disposal of financial investments, net         -77         -48         -48         -48           Acquisition and disposal of financial investments, net         -20         -20         -22         -22           Change in financial receivables         116         -853         410         -567           Total financici investments         -20	Change in trade working capital	-799	426	1,908	733
Interest et.: pedi         181         34         213         68           Interest etc. poid         -525         -589         -1,223         -916           Income tox poid         -1,023         -938         -2,103         -1,883           Cash flow from operating activities         4,569         6,539         12,949         12,278           Acquisition of property, plant and equipment and intangible assets         -2,412         -2,244         -4,018         -3,903           Disposal of property, plant and equipment and intangible assets         2,617         -3,498         -48         -48         -48         -68         -621         213         412         257           Change in on-trade loans         54         81         129         148         -748         -748         -748         -748         -748         -748         -748         -748         -748         -760         -72         72         7	Change in other working capital	157	328	-465	616
Interest etc. paid       -525       -589       -1,223       -916         Income tax paid       -1,023       -938       -2,103       -1,883         Cash flow from operating activities       6,565       9       12,249       12,278         Acquisition of property, plant and equipment and intangible assets       -2,412       -2,244       -4,018       -3,903         Disposal of property, plant and equipment and intangible assets       -261       213       412       257         Change in on-trade loans       54       81       129       148         Total operational investments       -2,097       -1,950       -3,477       -3,498         Acquisition and disposal of subsidiaries, net       -2,097       -1,950       -4,777       -4,88       -4,88         Acquisition and disposal of financial investments, net       -17       -4,88       -4,88       -4,88         Acquisition and disposal of financial investments, net       -200       -       -200       -       -200       -       -200       -       -200       -       -200       -       -200       -       -200       -       -200       -       -200       -       -200       -       -200       -       -200       -       -200       -	Restructuring costs paid	-74	-143	-171	-353
Income tax paid       -1,023       -938       -2,103       -1,883         Cash flow from operating activities       4,569       6,539       12,949       12,278         Acquisition of property, plant and equipment and intangible assets       -2,412       -2,244       -4,018       -3,903         Disposal of property, plant and equipment and intangible assets       261       213       412       257         Change in on-trade loans       54       81       129       148         Total operational investments       -2,097       -1,950       -3,477       -3,488         Free operating cash flow       2,472       4,589       9,472       8,780         Acquisition and disposal of subsidiaries, net       -       -686       -       -621         Acquisition and disposal of financial investments, net       -20       -       -20       -         Cosh disposal of financial investments, net       -21       2       -22       -22         Total financial investments       116       -853       410       -567         Other investments in real estate       -1,979       -2,804       -3,065       -4,067         Free cash flow       2,590       3,733       9,884       8,211         Share holders in Cartsberg A/5	Interest etc. received	181	34	213	68
Cash flow from operating activities         4,569         6,533         12,949         12,278           Acquisition of property, plant and equipment and intangible assets         -2,412         -2,244         -4,018         -3,903           Disposal of property, plant and equipment and intangible assets         261         213         412         257           Change in on-trade loans         54         81         129         148           Total operational investments         -2,097         -1,950         -3,477         -3,498           Free operating cash flow         2,472         4,589         9,472         8,780           Acquisition and disposal of subsidiaries, net         -17         -48         -48         -48           Acquisition and disposal of financial investments, net         -20         -20         -20         -20           Change in financial receivables         143         -178         196         -189         0         -567         -20         -20         -20         -20         -20         -20         -21         22         291         722         -22         291         726         -188         -240         -2         -22         -22         -22         -22         -22         -22         -22         -22	Interest etc. paid	-525	-589	-1,223	-916
Acquisition of property, plant and equipment and intangible assets       -2,412       -2,244       -4,018       -3,903         Disposal of property, plant and equipment and intangible assets       261       213       412       257         Change in on-trade loans       54       81       129       148         Total operational investments       -2,097       -1,950       -3,477       -3,488         Free operating cash flow       2,272       4,589       9,472       8,780         Acquisition and disposal of subsidiaries, net       -17       -48       -48       -48         Acquisition and disposal of financial investments, net       -20       -       -20       -         Change in financial receivables       143       -178       196       -189         Dividends received       10       59       282       291         Total financial investments       116       -853       410       -567         Total other activities       2       -1       2       -2       2         Total other activities       2       1       2       -2       2       -2       2       -1       2       -2       2       -2       2       -2       2       -1       2       -2	Income tax paid	-1,023	-938	-2,103	-1,883
Disposal of property, plant and equipment and intangible assets         261         213         412         257           Change in on-trade loans         54         81         129         148           Total operational investments         -2,097         -1,950         -3,477         -3,498           Free operating cash flow         2,472         4,589         9,472         8,780           Acquisition and disposal of subsidiaries, net         -         -         -686         -         -621           Acquisition and disposal of functial investments, net         -17         -48         -48         -48           Acquisition and disposal of financial investments, net         -20         -         -20         -           Change in financial receivables         143         -178         196         -189           Dividends received         10         59         282         291           Total financial investments         2         -1         2         -2           Cash flow from investing activities         2         -1         2         -2           Cash flow from investing activities         -1,979         -2,804         -3,065         -4,067           Free cash flow         2,590         3,735         9,884         8	Cash flow from operating activities	4,569	6,539	12,949	12,278
Change in on-trade loans         54         81         129         148           Total operational investments         -2,097         -1,950         -3,477         -3,498           Free operating cash flow         2,472         4,589         9,472         8,780           Acquisition and disposal of subsidiaries, net         -         -686         -         -621           Acquisition and disposal of financial investments, net         -17         -48         -48         -48           Acquisition and disposal of financial investments, net         -20         -         -20         -           Dividends received         10         59         282         291           Total financial investments         116         -853         410         -567           Other investments in real estate         2         -1         2         -2           Total other activities         2,590         3,735         9,884         8,700           Share buy-back         -2,433         -2,337         -4,400         -3,600           Non-controlling interests         -3,287         -4,400         -3,600           Non-controlling interests         -3,237         -4,400         -3,600           Non-controlling interests         -3,02	Acquisition of property, plant and equipment and intangible assets	-2,412	-2,244	-4,018	-3,903
Total operational investments         -2,097         -1,950         -3,477         -3,498           Free operating cash flow         2,472         4,589         9,472         8,780           Acquisition and disposal of subsidiaries, net         -         -686         -         -621           Acquisition and disposal of associates, net         -17         -48         -48         -48           Acquisition and disposal of financial investments, net         -20         -         -20         -           Change in financial receivables         143         -178         196         -189           Dividends received         10         59         282         291           Total financial investments         116         -853         410         -567           Other investments in real estate         2         -1         2         -2           Total other activities         2         1         2         -2           Cash flow from investing activities         -1,979         -2,804         -3,065         -4,067           Free cash flow         2,590         3,735         9,884         8,211           Share buy-back         -2,433         -2,337         -4,400         -3,600           Non-controlling interests </td <td>Disposal of property, plant and equipment and intangible assets</td> <td>261</td> <td>213</td> <td>412</td> <td>257</td>	Disposal of property, plant and equipment and intangible assets	261	213	412	257
Free operating cash flow         2,472         4,589         9,472         8,780           Acquisition and disposal of subsidiaries, net         -         -         6.66         -         6.21           Acquisition and disposal of associates, net         -17         -48         -48         -48           Acquisition and disposal of financial investments, net         -20         -         -20         -           Change in financial receivables         143         -178         196         -189           Dividends received         10         59         282         291           Total financial investments         116         -853         410         -567           Other investments in real estate         2         -1         2         -2<	Change in on-trade loans	54	81	129	148
Acquisition and disposal of subsidiaries, net       -       -686       -       -621         Acquisition and disposal of associates, net       -17       -48       -48       -48         Acquisition and disposal of financial investments, net       -20       -       -20       -         Change in financial receivables       143       -178       196       -189         Dividends received       10       59       282       291         Total financial investments       116       -853       410       -567         Other investments in real estate       2       -1       2       -2         Total other activities       2       -1       2       -2         Cash flow from investing activities       -1,979       -2,804       -3,065       -4,067         Free cash flow       2,590       3,735       9,884       8,211         Share buy-back       -2,433       -2,337       -4,400       -3,600         Non-controlling interests       -302       -147       -1,042       -550         External financing activities       -3,237       -4,400       -3,600       -3,600         Cash flow from financing activities       -7,711       -3,380       -9,959       -8,945	Total operational investments	-2,097	-1,950	-3,477	-3,498
Acquisition and disposal of associates, net       -17       -48       -48       -48         Acquisition and disposal of financial investments, net       -20       -20       -20         Change in financial receivables       143       -178       196       -189         Dividends received       10       59       282       291         Total financial investments       116       -853       410       -567         Other investments in real estate       2       -1       2       -2         Total other activities       2       -1       2       -2         Cash flow from investing activities       -1,979       -2,804       -3,065       -4,067         Free cash flow       2,590       3,735       9,884       8,211         Shareholders in Carlsberg A/S       -       -       -3,389       -3,187         Share buy-back       -2,433       -2,337       -4,400       -3,600         Non-controlling interests       -302       -147       -1,042       -5,600         External financing activities       -4,976       -1,446       -1,128       -1,608         Cash flow from funancing activities       -7,711       -3,930       -9,959       -8,945         Net cash flow fr	Free operating cash flow	2,472	4,589	9,472	8,780
Acquisition and disposal of financial investments, net       -20       -20       -20         Change in financial receivables       143       -178       196       -189         Dividends received       10       59       282       291         Total financial investments       116       -853       410       -567         Other investments in real estate       2       -1       2       -2         Total other activities       2       -1       2       -2         Cash flow from investing activities       -1,979       -2,804       -3,065       -4,067         Free cash flow       2,590       3,735       9,884       8,211         Shareholders in Carlsberg A/S       -       -       -3,389       -3,187         Share buy-back       -2,433       -2,337       -4,400       -3,600         Non-controlling interests       -302       -147       -1,042       -550         External financing       -4,976       -1,446       -1,128       -1,608         Cash flow from continuing operations       -5,121       -195       -75       -734         Net cash flow from Russian operations held for sale <sup>2</sup> 1,256       -136       1,771       662         Net cash flow	Acquisition and disposal of subsidiaries, net	-	-686	-	-621
Change in financial receivables       143       -178       196       -189         Dividends received       10       59       282       291         Total financial investments       116       -853       410       -567         Other investments in real estate       2       -1       2       -2         Total other activities       2       -1       2       -2         Cash flow from investing activities       -1,979       -2,804       -3,065       -4,067         Free cash flow       2,590       3,735       9,884       8,211         Shareholders in Carlsberg A/S       -       -       -3,389       -3,187         Share buy-back       -2,433       -2,337       -4,400       -3,600         Non-controlling interests       -302       -147       -1,042       -550         External financing       -4,976       -1,446       -1,128       -1,608         Cash flow from financing activities       -7,711       -3,930       -9,959       -8,945         Net cash flow from continuing operations       -5,121       -195       -75       -734         Net cash flow from Russian operations held for sale <sup>2</sup> 1,256       -136       1,771       662         Net	Acquisition and disposal of associates, net	-17	-48	-48	-48
Dividends received         10         59         282         291           Total financial investments         116         -853         410         -567           Other investments in real estate         2         -1         2         -2           Total other activities         2         -1         2         -2           Cash flow from investing activities         -1,979         -2,804         -3,065         -4,067           Free cash flow         2,590         3,735         9,884         8,211           Shareholders in Carlsberg A/S         -         -         -3,389         -3,187           Share buy-back         -2,433         -2,337         -4,400         -3,600           Non-controlling interests         -302         -147         -1,042         -550           External financing         -4,976         -1,446         -1,128         -1,608           Cash flow from financing activities         -7,711         -3,930         -9,959         -8,945           Net cash flow from Russian operations         -5,121         -195         -75         -734           Net cash flow from Russian operations held for sale <sup>2</sup> 1,256         -136         1,771         662           Net cash flow from Russian o	Acquisition and disposal of financial investments, net	-20	-	-20	-
Total financial investments         116         -853         410         -567           Other investments in real estate         2         -1         2         -2           Total other activities         2         -1         2         -2           Cash flow from investing activities         -1,979         -2,804         -3,065         -4,067           Free cash flow         2,590         3,735         9,884         8,211           Shareholders in Carlsberg A/S         -         -         -3,389         -3,187           Share buy-back         -2,433         -2,337         -4,400         -3,600           Non-controlling interests         -302         -147         -1,042         -5500           External financing         -4,976         -1,446         -1,128         -1,608           Cash flow from financing activities         -7,711         -3,930         -9,959         -8,945           Net cash flow from continuing operations         -5,121         -195         -75         -734           Net cash flow from Russian operations held for sale <sup>2</sup> 1,256         -136         1,771         662           Net cash flow from Russian operations held for sale <sup>2</sup> -1,074         299         -683         458	Change in financial receivables	143	-178	196	-189
Other investments in real estate         2         -1         2         -2           Total other activities         2         -1         2         -2           Cash flow from investing activities         -1,979         -2,804         -3,065         -4,067           Free cash flow         2,590         3,735         9,884         8,211           Shareholders in Carlsberg A/S         -         -         -3,389         -3,187           Share buy-back         -2,433         -2,337         -4,400         -3,600           Non-controlling interests         -302         -147         -1,042         -550           External financing         -4,976         -1,446         -1,128         -1,608           Cash flow from financing activities         -7,711         -3,930         -9,959         -8,945           Net cash flow from Russian operations         -5,121         -195         -75         -734           Net cash flow from Russian operations held for sale <sup>2</sup> 1,256         -136         1,771         662           Cash and cash equivalents at beginning of period         -         -         8,344         7,958           Foreign exchange adjustment of cash and cash equivalents         -1,074         299         -683         458 </td <td>Dividends received</td> <td>10</td> <td>59</td> <td>282</td> <td>291</td>	Dividends received	10	59	282	291
Total other activities         2         -1         2         -2           Cash flow from investing activities         -1,979         -2,804         -3,065         -4,067           Free cash flow         2,590         3,735         9,884         8,211           Shareholders in Carlsberg A/S         -         -         -3,389         -3,187           Share buy-back         -2,433         -2,337         -4,400         -3,600           Non-controlling interests         -302         -147         -1,042         -550           External financing         -4,976         -1,446         -1,128         -1,608           Cash flow from financing activities         -7,711         -3,930         -9,959         -8,945           Net cash flow from continuing operations         -5,121         -195         -75         -734           Net cash flow from Russian operations held for sale <sup>2</sup> 1,256         -136         1,771         662           Net cash flow         -3,845         -333         1,696         -72           Cash and cash equivalents at beginning of period         -         -         8,344         7,958           Foreign exchange adjustment of cash and cash equivalents         -1,074         299         -683         458	Total financial investments	116	-853	410	-567
Cash flow from investing activities         -1,979         -2,804         -3,065         -4,067           Free cash flow         2,590         3,735         9,884         8,211           Shareholders in Carlsberg A/S         -         -         -3,389         -3,187           Share buy-back         -2,433         -2,337         -4,400         -3,600           Non-controlling interests         -302         -147         -1,042         -550           External financing         -4,976         -1,446         -1,128         -1,608           Cash flow from financing activities         -7,711         -3,930         -9,959         -8,945           Net cash flow from continuing operations         -5,121         -195         -75         -734           Net cash flow from Russian operations held for sale <sup>2</sup> 1,256         -136         1,771         662           Net cash flow         -3,865         -331         1,696         -72           Cash and cash equivalents at beginning of period         -         -         8,344         7,958           Foreign exchange adjustment of cash and cash equivalents         -1,074         299         -683         458           Cash and cash equivalents included in disposal group held for sale         -185	Other investments in real estate	2	-1	2	-2
Free cash flow         2,590         3,735         9,884         8,211           Shareholders in Carlsberg A/S         -         -         -3,389         -3,187           Share buy-back         -2,433         -2,337         -4,400         -3,600           Non-controlling interests         -302         -147         -1,042         -550           External financing         -4,976         -1,446         -1,128         -1,608           Cash flow from financing activities         -7,711         -3,930         -9,959         -8,945           Net cash flow from continuing operations         -5,121         -195         -75         -734           Net cash flow from Russian operations held for sale <sup>2</sup> 1,256         -136         1,771         662           Net cash flow         -3,865         -331         1,696         -72           Cash and cash equivalents at beginning of period         -         -         8,344         7,958           Foreign exchange adjustment of cash and cash equivalents         -1,074         299         -683         458           Cash and cash equivalents included in disposal group held for sale         -185         -         -1,194         -	Total other activities	2	-1	2	-2
Shareholders in Carlsberg A/S       -       -3,389       -3,187         Share buy-back       -2,433       -2,337       -4,400       -3,600         Non-controlling interests       -302       -147       -1,042       -550         External financing       -4,976       -1,446       -1,128       -1,608         Cash flow from financing activities       -7,711       -3,930       -9,959       -8,945         Net cash flow from continuing operations       -5,121       -195       -75       -734         Net cash flow from Russian operations held for sale <sup>2</sup> 1,256       -136       1,771       662         Net cash flow       -3,865       -331       1,696       -722         Cash and cash equivalents at beginning of period       -       -       8,344       7,958         Foreign exchange adjustment of cash and cash equivalents       -1,074       299       -683       458         Cash and cash equivalents included in disposal group held for sale       -185       -       -1,194       -	Cash flow from investing activities	-1,979	-2,804	-3,065	-4,067
Share buy-back       -2,433       -2,337       -4,400       -3,600         Non-controlling interests       -302       -147       -1,042       -550         External financing       -4,976       -1,446       -1,128       -1,608         Cash flow from financing activities       -7,711       -3,930       -9,959       -8,945         Net cash flow from continuing operations       -5,121       -195       -75       -734         Net cash flow from Russian operations held for sale <sup>2</sup> 1,256       -136       1,771       662         Net cash flow       -3,865       -331       1,696       -722         Cash and cash equivalents at beginning of period       -       -       8,344       7,958         Foreign exchange adjustment of cash and cash equivalents       -1,074       299       -683       458         Cash and cash equivalents included in disposal group held for sale       -185       -       -1,194       -	Free cash flow	2,590	3,735	9,884	8,211
Non-controlling interests         -302         -147         -1,042         -550           External financing         -4,976         -1,446         -1,128         -1,608           Cash flow from financing activities         -7,711         -3,930         -9,959         -8,945           Net cash flow from continuing operations         -5,121         -195         -75         -734           Net cash flow from Russian operations held for sale <sup>2</sup> 1,256         -136         1,771         662           Net cash flow         -3,865         -331         1,696         -722           Cash and cash equivalents at beginning of period         -         -         8,344         7,958           Foreign exchange adjustment of cash and cash equivalents         -1,074         299         -683         458           Cash and cash equivalents included in disposal group held for sale         -185         -         -1,194         -	Shareholders in Carlsberg A/S	-	-	-3,389	-3,187
External financing-4,976-1,446-1,128-1,608Cash flow from financing activities-7,711-3,930-9,959-8,945Net cash flow from continuing operations-5,121-195-75-734Net cash flow from Russian operations held for sale²1,256-1361,771662Net cash flow-3,865-3311,696-72Cash and cash equivalents at beginning of period8,3447,958Foreign exchange adjustment of cash and cash equivalents-1,074299-683458Cash and cash equivalents included in disposal group held for sale-1851,194-	Share buy-back	-2,433	-2,337	-4,400	-3,600
Cash flow from financing activities-7,711-3,930-9,959-8,945Net cash flow from continuing operations-5,121-195-75-734Net cash flow from Russian operations held for sale21,256-1361,771662Net cash flow-3,865-3311,696-72Cash and cash equivalents at beginning of period8,3447,958Foreign exchange adjustment of cash and cash equivalents-1,074299-683458Cash and cash equivalents included in disposal group held for sale-1851,194-	Non-controlling interests	-302	-147	-1,042	-550
Net cash flow from continuing operations-5,121-195-75-734Net cash flow from Russian operations held for sale21,256-1361,771662Net cash flow-3,865-3311,696-72Cash and cash equivalents at beginning of period8,3447,958Foreign exchange adjustment of cash and cash equivalents-1,074299-683458Cash and cash equivalents included in disposal group held for sale-1851,194-	External financing	-4,976	-1,446	-1,128	-1,608
Net cash flow from Russian operations held for sale21,256-1361,771662Net cash flow-3,865-3311,696-72Cash and cash equivalents at beginning of period8,3447,958Foreign exchange adjustment of cash and cash equivalents-1,074299-683458Cash and cash equivalents included in disposal group held for sale-1851,194-	Cash flow from financing activities	-7,711	-3,930	-9,959	-8,945
Net cash flow-3,865-3311,696-72Cash and cash equivalents at beginning of period8,3447,958Foreign exchange adjustment of cash and cash equivalents-1,074299-683458Cash and cash equivalents included in disposal group held for sale-1851,194-	Net cash flow from continuing operations	-5,121	-195	-75	-734
Cash and cash equivalents at beginning of period-8,3447,958Foreign exchange adjustment of cash and cash equivalents-1,074299-683458Cash and cash equivalents included in disposal group held for sale-1851,194-	Net cash flow from Russian operations held for sale <sup>2</sup>	1,256	-136	1,771	662
Foreign exchange adjustment of cash and cash equivalents-1,074299-683458Cash and cash equivalents included in disposal group held for sale-1851,194-	Net cash flow	-3,865	-331	1,696	-72
Cash and cash equivalents included in disposal group held for sale -1851,194 -	Cash and cash equivalents at beginning of period	-	-	8,344	7,958
	Foreign exchange adjustment of cash and cash equivalents	-1,074	299	-683	458
Cash and cash equivalents at period-end         -5,124         -32         8,163         8,344	Cash and cash equivalents included in disposal group held for sale	-185	-	-1,194	-
	Cash and cash equivalents at period-end	-5,124	-32	8,163	8,344

<sup>1</sup> Impairment losses exclude those reported in special items.

<sup>2</sup> See note 8.



## NOTE 1 (PAGE 1 OF 3)

#### SEGMENT REPORTING BY REGION

Seament ner on nea of neador						
	Q4 2022	Q4 2021	H2 2022	H2 2021	2022	2021
			LULL		LOLL	LULI
Beer (million hl)						
Western Europe	6.7	7.0	15.2	15.4	30.5	29.7
Asia	6.4	6.6	18.6	17.9	42.0	39.1
Central & Eastern Europe	6.7	6.6	15.9	16.1	29.9	30.0
Total	19.8	20.2	49.7	49.4	102.4	98.8
Other beverages (million hl)						
Western Europe	3.5	3.2	7.1	6.7	13.9	12.4
Asia	1.4	1.3	3.0	2.6	6.3	5.3
Central & Eastern Europe	0.5	0.4	1.4	1.3	2.8	2.7
Total	5.4	4.9	11.5	10.6	23.0	20.4
Revenue (DKK million)						
Western Europe	8,067	7,681	17,660	16,669	34,888	30,501
Asia	4,144	3,887	11,012	9,384	23,682	19,459
Central & Eastern Europe	2,363	2,087	6,137	9,304 5,374	11,679	19,459
Not allocated	2,505	-3	9	-2	11,079	10,128
	14,579	<u>-3</u> 13,652	34,818	31,425	70,265	60,097
Beverages, total Non-beverage	14,579	13,052	54,010	51,425	70,205	00,097
Total	14,579	13,652	34,818	31,425	70,265	60,097
Asia Central & Eastern Europe Not allocated			2,848 1,435 -685	3,236 1,531 -637	7,020 2,884 -1,221	6,559 2,862 -1,231
Beverages, total			<b>6,952</b>	7,659	15,484	14,358
Non-beverage			135	10	173	9
Total			7,087	7,669	15,657	14,367
Operating profit before special items (DKK million)			וסככ	2,629	1066	4,372
Western Europe Asia			2,381 2,178		4,966 5,435	4,855
Central & Eastern Europe			1,133	2,254 1,222	2,282	2,257
Not allocated			-788	-716	-1,370	-1,347
Beverages, total			<b>4,904</b>	5,389	<u>-1,370</u> <u><b>11,313</b></u>	10,137
Non-beverage			124	-]	157	-8
Total			5,028	5,388	11,470	10,129
			5,020	5,500	1,470	10,125
Operating margin (%)						
Western Europe			13.5	15.8	14.2	14.3
Asia			19.8	24.0	22.9	24.9
Central & Eastern Europe			18.5	22.7	19.5	22.3
Not allocated						-
Beverages, total			14.1	17.1	16.1	16.9
Non-beverage Total			-	-	-	-
			14.4	17.1	16.3	16.9



## NOTE 1 (PAGE 2 OF 3)

### SEGMENT REPORTING BY REGION

DKK million	2022	2021
Capital expenditure, CapEx		
Western Europe	1,363	1.340
Asia	1,860	1,800
Central & Eastern Europe	643	566
Not allocated	132	191
Beverages, total	3,998	3,897
Non-beverage	18	8
Total	4,016	3,905
Amortisation, depreciation and impairment losses		
Western Europe	1,835	1,796
Asia	1,585	1,704
Central & Eastern Europe	602	605
Not allocated	149	116
Beverages, total	4,171	4,221
Non-beverage	16	17
Total	4,187	4,238
Amortisation, depreciation and impairment losses, excluding right-of-use assets		
Western Europe	1,588	1,552
Asia	1,501	1,639
Central & Eastern Europe	550	530
Not allocated	146	115
Beverages, total	3,785	3,836
Non-beverage	16	17
Total	3,801	3,853
CapEx/Amortisation and depreciation, excluding right-of-use assets (%)		
Western Europe	86	86
Asia	124	110
Central & Eastern Europe	117	107
Not allocated	-	-
Beverages, total	106	102
Non-beverage	-	-
Total	106	101



## NOTE 1 (PAGE 3 OF 3)

#### SEGMENT REPORTING BY REGION

DKK million	2022	2021
Invested capital, period-end		
Western Europe	34,098	35,582
Asia	18,910	20,244
Central & Eastern Europe	6,625	7,402
Not allocated	-474	-761
Beverages, total	59,159	62,467
Non-beverage	1,052	1,168
Total	60,211	63,635
Invested capital excl. goodwill, period-end		
Western Europe	13,857	15,317
Asia	3,652	4,281
Central & Eastern Europe	3,671	3,738
Not allocated	-474	-761
Beverages, total	20,706	22,575
Non-beverage	1,052	1,168
Total	21,758	23,743
Return on invested capital, ROIC (%), 12-month average		
Western Europe	11.1	9.1
Asia	20.9	20.3
Central & Eastern Europe	27.7	23.6
Not allocated		-
Beverages, total	15.2	12.8
Non-beverage		-
Total	15.2	12.5
Return on invested capital excl. goodwill (%), 12-month average		
Western Europe	26.2	19.9
Asia	112.4	153.4
Central & Eastern Europe	49.7	47.0
Not allocated	-	-
Beverages, total	43.0	35.4
Non-beverage	-	-
Total	41.6	33.6



### SEGMENT REPORTING BY ACTIVITY

			H2 2022			H2 2021
		Non-			Non-	
DKK million	Beverages	beverages	Total	Beverages	beverages	Total
Revenue	34,818	-	34,818	31,425		31,425
Operating profit before special items	4,904	124	5,028	5,389	-1	5,388
Special items, net	81	-	81	797	80	877
Financial items, net	-205	-12	-217	-125	2	-123
Profit before tax	4,780	112	4,892	6,061	81	6,142
Income tax	-740	77	-663	-1,002	-46	-1,048
Profit from continuing operations	4,040	189	4,229	5,059	35	5,094
Net result from Russian operations held for sale	543	-	543	-598	-	-598
Profit for the period	4,583	189	4,772	4,461	35	4,496
Attributable to:						
Non-controlling interests	559	-	559	677	-	677
Shareholders in Carlsberg A/S (net profit)	4,024	189	4,213	3,784	35	3,819

			FY 2022			FY 2021
		Non-			Non-	
DKK million	Beverages	beverages	Total	Beverages	beverages	Total
Revenue	70,265	-	70,265	60,097	-	60,097
Operating profit before special items	11,313	157	11,470	10,137	-8	10,129
Special items, net	-794	10	-784	623	80	703
Financial items, net	-714	-11	-725	-385	-	-385
Profit before tax	9,805	156	9,961	10,375	72	10,447
Income tax	-1,844	66	-1,778	-2,115	-39	-2,154
Profit from continuing operations	7,961	222	8,183	8,260	33	8,293
Net result from Russian operations held for sale	-8,075	-	-8,075	-284	-	-284
Profit for the period	-114	222	108	7,976	33	8,009
Attributable to:						
Non-controlling interests	1,171	-	1,171	1,163	-	1,163
Shareholders in Carlsberg A/S (net profit)	-1,285	222	-1,063	6,813	33	6,846



### SEGMENT REPORTING BY HALF-YEAR

DKK million	H1 2021	H2 2021	H1 2022	H2 2022
Revenue				
Western Europe	13,832	16,669	17,228	17,660
Asia	10,075	9,384	12,670	11,012
Central & Eastern Europe	4,754	5,374	5,542	6,137
Not allocated	11	-2	7	9
Beverages, total	28,672	31,425	35,447	34,818
Non-beverages		-	-	-
Total	28,672	31,425	35,447	34,818
Operating profit before special items				
Western Europe	1,743	2,629	2,585	2,381
Asia	2,601	2,254	3,257	2,178
Central & Eastern Europe	1,035	1,222	1,149	1,133
Not allocated	-631	-716	-582	-788
Beverages, total	4,748	5,389	6,409	4,904
Non-beverages	-7	-]	33	124
Total	4,741	5,388	6,442	5,028
Special items, net	-174	877	-865	81
Financial items, net	-262	-123	-508	-217
Profit before tax	4,305	6,142	5,069	4,892
Income tax	-1,106	-1,048	-1,115	-663
Profit from continuing operations	3,199	5,094	3,954	4,229
Net result from Russian operations held for sale	314	-598	-8,618	543
Profit for the period	3,513	4,496	-4,664	4,772
Attributable to:				
Non-controlling interests	486	677	612	559
Shareholders in Carlsberg A/S (net profit)	2,713	4,144	3,342	4,213



### Special items

Expenses Special items, net	-1,048	-723 703
COVID-19, personal protective equipment and donations	-	-32
Adjustment of contingent consideration	-	-129
Donations	-27	-
Costs related to acquisition of entities etc.	-92	-48
Restructuring projects and provisions	-76	-270
Impairment of investment in associates	-	-244
Impairment of property, plant and equipment	-74	-
Impairment of trade receivables, inventories and commercial assets in Ukraine	-79	-
Goodwill impairment	-700	-
Special items, expenses		
		1,420
	264	1,426
Revaluation gain on deconsolidation of Gorkha Brewery	-	.38
Gain on disposal of entities	10	15
Reversal of impairment losses	10	83
Reversal of provisions made in prior years	37	52
Special items, income Reversal of provisions made in purchase price allocations in prior years	217	1.238
DKK million	2022	2021



#### **NET FINANCIAL EXPENSES**

	H2	H2		
DKK million	2022	2021	2022	2021
Financial income				
Interest income	137	54	220	90
Foreign exchange gains, net	-	-15	-	-
Interest on plan assets, defined benefit plans	120	99	120	99
Reversal of impairments of financial assets	-12	361	-	363
Other	-16	13	7	19
Total	229	512	347	571
Financial expenses				
Interest expenses	-271	-247	-519	-499
Capitalised financial expenses	2	-	2	4
Foreign exchange losses, net	59	-52	-219	-52
Interest expenses on obligations, defined benefit plans	-139	-120	-158	-138
Interest expenses, lease liabilities	-17	-8	-23	-13
Other	-80	-208	-155	-258
Total	-446	-635	-1,072	-956
Financial items, net, recognised in the income statement	-217	-123	-725	-385
Financial items excluding foreign exchange, net	-276	-56	-506	-333



31 Dec. 2022

### **NOTE 6**

### **DEBT AND CREDIT FACILITIES**

#### DKK million

Time to maturity for non-current borrowings	1-2 years	2-3 years	3-4 years	4-5 years	> 5 years	Total
Issued bonds	7,421	3,705	-	3,698	6,646	21,470
Bank borrowings	21	23	22	4	-	70
Lease liabilities	356	95	82	72	598	1,203
Other non-current borrowings	106	-	1	1	14	122
Total	7,904	3,823	105	3,775	7,258	22,865
Total 2021	4,198	7,599	82	62	10,814	22,755

#### DKK million

	31 Dec.	31 Dec.
Currency split of net financial debt <sup>1</sup>	2022	2021
EUR	17,910	18,942
USD	2,950	1,583
CHF	1,279	1,343
Other currencies	-1,656	-1,290
Total	20,483	20,578

<sup>1</sup> After currency swap.

#### DKK million

	31 Dec.	31 Dec.
Committed credit facilities	2022	2021
< 1 year	6,930	7,316
1-2 years	7,904	4,198
2-3 years	3,823	7,599
3-4 years	14,982	82
4-5 years	3,775	14,936
> 5 years	7,258	10,814
Total	44,672	44,945
Current	6,930	7,316
Non-current	37,742	37,629



#### **NET INTEREST-BEARING DEBT**

DKK million	2022	2021
Issued bonds	21,470	21,452
Bank borrowings	70	78
Lease liabilities	1,203	1,012
Other non-current borrowings	122	213
Total non-current borrowings	22,865	22,755
Issued bonds	3,714	5,573
Bank borrowings	271	116
Lease liabilities	390	375
Other current borrowings	1,406	103
Total current borrowings	5,781	6,167
Gross financial debt	28,646	28,922
Cash and cash equivalents	-8,163	-8,344
Net financial debt	20,483	20,578
Loans to associates, interest-bearing portion	-275	-238
On-trade loans, net	-492	-578
Other receivables, net	-390	-600
Other interest-bearing assets, net	-1,157	-1,416
Net interest-bearing debt	19,326	19,162

<sup>1</sup> Net interest-bearing debt, excluding disposal group held for sale, amounted to DKK 19,191m in 2021.

FY 2022 figures are presented for continuing operations only. Comparative figures have not been restated.

#### Changes in net interest-bearing debt

	H2 2022	H2 2021	2022	2021
Net interest-bearing debt at beginning of period	18,090	20,803	19,162	21,263
Net interest-bearing debt reclassified to disposal group held for sale	-	-	29	-
Cash flow from operating activities	-4,569	-6,539	-12,949	-12,278
Cash flow from investing activities, excl. acquisition of entities, net	2,010	2,070	3,065	3,398
Cash flow from acquisition of entities, net	-31	734	-	669
Dividends to shareholders and non-controlling interests	302	147	4,431	3,737
Share buy-back	2,433	2,337	4,400	3,600
Acquired net interest-bearing debt from acquisition of entities	-	39	-	29
Change in interest-bearing lending	-3	-194	63	-152
Effect of currency translation	336	-150	431	-267
Lease liabilities, net	506	173	629	275
Net interest-bearing debt change in disposal group held for sale	-	88	-	-766
Other	252	-346	65	-346
Total change	1,236	-1,641	164	-2,101
Net interest-bearing debt at 31 December	19,326	19,162	19,326	19,162

H2 2022 and FY 2022 figures are presented for continuing operations only. Comparative figures have not been restated.



### NOTE 8 (PAGE 1 OF 2)

#### DISCONTINUED OPERATIONS AND DISPOSAL GROUP HELD FOR SALE

On 28 March 2022, the Group announced its decision to seek a full divestment of the Russian business following Russia's invasion of Ukraine. Management assessed the divestment would take up to 12 months.

The net result from Russian operations held for sale is therefore presented separately in the income statement, statement of financial position and the statement of cash flows. The comparative figures have been restated accordingly.

Until completion of the divestment, the Russian business will not be part of the Central & Eastern Europe region and is therefore not included in the segment disclosures.

In the statement of financial position, the Russian business is presented as assets and liabilities in disposal group held for sale. Comparative figures for 2021 have not been restated.

The net assets of the Russian business have been measured at fair value less costs to sell, resulting in a write-down of approximately DKK 9.9bn. The fair value was not based on external offers for the business but on estimations of the net present value of expected future cash flows in local currency (RUB). In estimating the fair value, a pre-tax discount rate of 21%, long-term growth rate of 4% and compounded growth in unadjusted free cash flow of 5% were applied. All assumptions are based on current expectations in local currency.

The fair value of the disposal group held for sale was reassessed at 31 December 2022. The net asset value in local currency remained largely unchanged compared with the initial valuation of 31 March. The net asset value in DKK had increased to DKK 7.5bn over the previous nine months because of the appreciation of the Russian rouble (DKK/RUB 0.0983 at 31 December compared to 0.0794 at 31 March) and the improved net cash position because of the positive development in the operating result.

On completion of the divestment, the currency translation and hedging reserves within equity related to the Russian business will be reclassified from equity to the income statement and included in the net result from Russian operations held for sale. At 31 December, the accumulated currency translation reserve related to the Russian business represented a loss of around DKK 40bn (2021: loss of DKK 37bn).

The accumulated hedging reserve related to the Russian business represented a loss of around DKK 0.6bn (2021: loss of DKK 0.5bn) and includes both active hedges and hedges for which hedge accounting is no longer applied.

After reclassification of the reserves to the income statement, the amount will be recognised in retained earnings. Consequently, there will be no change in total equity. The reclassification will have no effect on the Group's cash position.



### NOTE 8 (PAGE 2 OF 2)

Analysis of net result from Russian operations held for sale

DKK million	2022	2021
Revenue	10,207	6,537
Costs	-8,228	-6,755
Profit before tax from Russian operations held for sale	1,979	-218
Income tax	-105	-66
Profit from Russian operations held for sale	1,874	-284
Impairment loss recognised on the remeasurement to fair value less costs to sell	-9,949	-
Net result from Russian operations held for sale	-8,075	-284

#### Major classes of assets and liabilities in disposal group held for sale

5,483 2,989 1,015 937 1,194	17,796 2,562 776 828 127
1,015 937	776 828
937	828
1,194	127
11,618	22,089
101	-
1,144	1,275
1,892	1,585
963	771
4,100	3,631
	18,458
	1,892 963

<sup>1</sup> Cash and cash equivalents are not available for general use in the Group because of currency restrictions.

#### Net cash flow from Russian operations held for sale

DKK million	2022	2021
Cash flow from operating activities	1,952	981
Cash flow from investing activities	-376	-316
Cash flow from financing activities	195	-3
Net cash flow from Russian operations held for sale	1,771	662



### **APPENDIX**

#### **COMPANY ANNOUNCEMENTS IN 2022**

The list below contains Company announcements during 2022, excluding insider trading and the weekly share buy-back announcements. A full overview of these is available at www.carlsberggroup.com/investor-relations/investor-home/company-announcements/

03.03.2022	SAIL'27
04.02.2022	Financial statement as at 31 December 2021
04.02.2022	Carlsberg A/S 2021 Annual Report, Sustainability Report and Remuneration Report
11.02.2022	Notice to convene the Annual General Meeting
09.03.2022	Update on Ukraine and Russia; suspension of 2022 guidance
14.03.2022	Annual General Meeting summary
28.03.2022	Carlsberg Group to leave Russia
12.04.2022	Carlsberg share capital reduction
21.04.2022	Accounting impact of developments in Russia and Ukraine, and new earnings guidance
28.04.2022	Trading statement as at 31 March 2022
22.06.2022	CFO Heine Dalsgaard has decided to resign from Carlsberg
08.08.2022	Upgrade of 2022 earnings expectations
17.08.2022	Financial statement as at 30 June 2022
30.09.2022	The Carlsberg Group appoints new Chief Financial Officer
06.10.2022	Carlsberg issues 500m EUR notes
26.10.2022	Trading statement as at 30 September 2022 and earnings upgrade